MESABAON THE MOVE

A MONTHLY PUBLICATION PRODUCED ESPECIALLY FOR EMPLOYEES AND FRIENDS OF MESABA AVIATION, INC.

MAY 1988 • VOL 2 • NO 5

Ground Broken for New Hangar



Breaking ground for Mesaba's maintenance facility are left to right: Sam Grais, Commissioner of M.A.C., A.B. (Sky) Magary, Executive Vice President of Marketing for Northwest Airlines, Jeffrey Hamiel, Executive Director of M.A.C., Minnesota Governor Ruby Perpich, and Robert D. Swenson, President of Mesaba.

Major facility to be completed by fall of this year.

On April 22nd, Mesaba Aviation broke ground on the spot where its new \$4.5 million maintenance and general headquarters building will be located at the Minneapolis/St. Paul International Airport. A brief ceremony was held to commemorate the start of the project.

"Our company is making a major commitment towards growth and future expansion in this state and this region by investing in this new maintenance base and office facility," said Rob Swenson, President and CEO of Mesaba Aviation. "Our expanded maintenance and shop facilities will allow us to be more efficient in our maintenance programs and will allow Mesaba the opportunity to expand its fleet of aircraft."

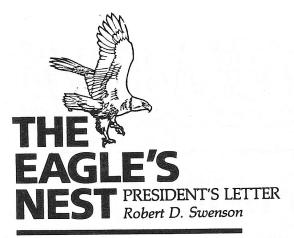
Other persons speaking at the ground-breaking included Minnesota Governor Rudy Perpich, M.A.C. Executive Director Jeffrey Hamiel and Northwest Executive Vice President of Marketing A.B. (Sky) Magary. Governor Perpich declared the day "Mesaba Aviation Day" and presented Mesaba with a proclamation from the state. A substantial number of employees and friends of Mesaba

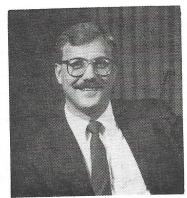
were present for the one-hour presentation and social hour.

The new building, when completed, will feature nearly 79,000 square feet of hangar, shop and office space with nearly 53,000 square feet dedicated solely towards a maintenance area. It will be able to hold three Fokker F27 and three Metro III aircraft at the same time.

The building is slated to be complete by the fall of 1988. After completion, all of Mesaba's general offices will be located in the facility.







Dear Employees

Greetings to you. Our traditional summer picnic has been scheduled for Saturday, June 11th, at Antler Park in Lakeville. This event has always been a fun time for everyone attending and I hope that you can make it this year.

As most of you know, we broke ground on our new hangar facility a few weeks ago. It was a pleasure to see such a nice turnout, including many employees, at the site during the ground-breaking ceremony. Everyday, progress is being made and we could begin to see the walls of the building going up during the month of June. We are targeting mid-November for a completion and move-in date, however, we will keep you updated as construction continues.

Our airline traffic was down 9% in April of this year compared to the same month a year ago. We carried 29,352 passengers during the month compared to 32,363 last April. This is the first decrease we have reported for years and it is not something we hope to see in May. We must be more efficient in all areas of the company to further our growth. Although we are carrying approximately the same number of passengers, we currently have more than fifty additional personnel on staff. Going forward, we shall be working on ways to improve efficiency and productivity.

I hope that you are enjoying the wonderful warm Spring weather. Best wishes for an enjoyable month. Have a safe and fun Memorial Day Weekend.

Sincerely,

Ta Dren

■Corporate News**■**

Corporate Officers Promoted

Effective April 20th, two Mesaba officers were given new and additional assignments within the Company. Patrick Thompson was promoted to Senior Vice President/Operations and Lawrence McCabe assumed the responsibilities of Vice President/Corporate and Government Affairs.

Pat Thompson in his new position will be responsible for overall coordination and control of the Flight, Ground and In-Flight and Maintenance departments as well as continue to oversee Personnel and purchasing of aircraft components.

Larry McCabe will be responsible for Mesaba's properties and facilities, community, state, federal and airport relations, regulatory proceedings and other special projects.

April Traffic

Mesaba carried 29,352 passengers during the month of April compared to 32,363 passengers carried during the same month last year. The Company's load factor for the month of April was 49.3%, compared to 57.6% reported last April.

Year to date, Mesaba has carried 118,672 passengers through April, up from 116,219 passengers flown a year ago. Load factor for the four months was reported at 51.1%, compared to 53.7% last year.

Mesaba On The Move is published monthly by Mesaba Aviation Inc.'s Public Relations department. The Editor accepts for publication, written stories related to Mesaba and its operations. Send all information to Mesaba On The Move - 6201 34th Avenue South - Mpls, MN 55450

Mesaba On The Move is written especially for employees and friends of Mesaba Aviation, Inc.

Typesetting is provided by **Great Images.**

■ News Continued ■





On March 30th, several senior officials from Fokker Aircraft b.v. (Worldwide) and Fokker Aircraft, Inc (U.S.) paid a visit to Mesaba to discuss the company's operations and meet Mesaba employees. Pictured above in the left picture from (1 to r) are: Jack Thompson, Fokker sales director, Rob Swenson, President of Mesaba, Stuart Matthews, President of Fokker, U.S.A., Reinder van Duinen, President of Fokker Aircraft b.v., and Phil Swenson, Mesaba Vice President of Planning and Marketing. In the right picture, Fokker President Stuart Matthews meets Carl Millican, Director of Maintenance

Airlines Go Smokeless

All Mesaba Fokker F27 flights went smokeless on April 23rd, pursuant to a Department of Transportation (D.O.T.) regulation which bans smoking on flights of two hours or less. Currently, Mesaba's longest flight segment is one and a half hours between Lincoln, NE and the Twin Cities. Smoking has always been prohibited on Mesaba's fleet of 19-passenger Metro III aircraft.

While all commercial airlines are regulated by the new two-hour smoking rule, some airlines went a step further with their own nonsmoking policies. Effective April 23rd, Northwest banned smoking on all of its flights throughout North America saying that the program would "create a Smoke Free environment that passengers and employees will find pleasant and healthful." In addition, United recently announced its own nonsmoking program which, effective June 1, will ban smoking on all of and Canadian flights which are 1000 miles or less.

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Northwest's ad shows that its North American flights will no longer allow smoking.

Pars Computer System Online May 21-22nd

Northwest Airline's new computer system, PARS, goes on line in a phase in period over the 21st and 22nd of May. Mesaba's operations, which use the system, will convert from Polaris to the new system at the same time and most of Mesaba's station and operations people have been busy ensuring their working knowledge of the new system.

Northwest went to PARS in December of 1986, when it purchased 50% of the computer reservation system from TWA for \$140 million. Since then, the airline has been busy upgrading the hardware and enhancing the system for its own use.

In addition to the Northwest and TransWorld Airlines, over 4500 travel agents nation-wide use the PARS system in their agencies. Over 500 of those agents have been converted in the past 15 months by Northwest Airlines.

From Around The System

Summer Schedule Changes

Fokker F27 to Lincoln

Beginning June 1, 1988, Mesaba will begin operating a Fokker F27 between Lincoln, Nebraska and Minneapolis/St. Paul on one of four daily round-trip flights between the two cities. The other three flights will all continue to be operated with 19-passenger Metro III aircraft.

John Kunkel, station manager, said the addition of the larger aircraft would be well accepted in Lincoln. "The travel agents love the F27," he said. Wayne Anderson, Lincoln Airport Director, was pleased Mesaba was adding the larger aircraft too. He said Mesaba has fulfilled its promise to respond to Lincoln's growing traffic with bigger planes and non-stop flights.

Mesaba began service to Lincoln in October of 1986 with two daily round-trip flights.

Additional service to GPZ and TVF

Both Grand Rapids and Thief River Falls will have a third round-trip effective June 10th, when Mesaba implements its final summer schedule changes. All three flights to the cities are with 19-passenger Metro III service. Vice President of Planning and Marketing, Phil Swenson, said "The additional flight is being added to accommodate an additional demand in the market during the heavily travelled summer months."

New Service to Moline, Ill

Mesaba is beginning two round-trip flights to Moline/Quad Cities effective June 10th. The new flights, which will be flown with a Metro III aircraft, are scheduled to operate: MSP-MLI 08:15a.m. - 09:35a.m. MLI-MSP 10:00a.m. - 11:25a.m..

Northwest Airlines also operates two round-trip flights between Minneapolis/St. Paul and Moline/Quad Cities. Mesaba's service as Northwest Airlink, will compliment Northwest's service to the market.

Fokker Flights Added to Central Wisconsin

Mesaba, which currently operates four round-trip Metro III flights between Minneapolis/St. Paul and Central Wisconsin Airport, will change two of those flights to Fokker F27 aircraft effective June 10th. The change is being done to add capacity in the market.

When the change is done, Mesaba as Northwest Airlink, will operate four round-trip flights between MSP and the Central Wisconsin Airport.

News from the Pass Bureau

Express Airlines I hub cities are Minneapolis and Memphis and the cities served are:

Alexandria, LA Bermingham, AL Cape Gerardeau, MO Cedar Rapids, IA Chicago, IL (MDW) Columbus, MS Duluth, MN Eau Claire, WI Evensville, IN Fayetteville, AR Fort Dodge, IA Fort Smith, AR Grand Rapids, MI Greenville, MS Hibbing, MN International Falls, MN Jackson, MS Jackson, TN Joplin, MO Laurel/Hattiesburg, MS Mason City, IA Memphis, TN Meridian, MS Milwaukee, WI Minneapolis, MN Monroe, LA Muscle Shoals, AL Oshkosh, WI Owensboro, KY Paducah, KY Rhinelander, WI Rockford, IL Shreveport, LA Sioux City, IA Springfield, MO Texarkana, AR Tupelo, MS

Express Air I offers to all full time employees, who have been employed with Mesaba for three (3) months, unlimited service charge trip passes. The service charge is \$5.00 OW or \$10.00 RT. The offer is also extended to parents of all full time employees, who have been employed with Mesaba for three (3) months, unlimited service charge trip passes. The service charge for parents is \$10.00 OW or \$20.00 RT.

The following is the procedure to apply for an Express I ticket:

Complete an Application for Transportation. Submit to Mesaba Pass Bureau along with a check or money order payable to Express I Air, a self-addressed stamped envelope at least 21 working days in advance. All tickets will be returned to you via U.S. Mail.

Express One Pass Agreement

Visit these attractions while using your pass privileges:

Fly Express Air I to Duluth for a weekend and enjoy a 50% discount on hotel accommodations at the Radisson. Call the Pass Bureau for more information.

For great Northern MN Canadian fishing, fly to International Falls and enjoy some of the best fishing around just min-

utes away.

Take a long weekend and fly to Oshkosh, Wisconsin, where they host one of the world's largest Air Shows which will be going on from July 26 -August 5, where you'll be able to see such events as the Concorde, the world's fastest supersonic jet. The Concorde will arrive on July 30 and depart again August 2. A show presentation in honor of Neil Armstrong will be held August 1, and Mr. Armstrong himself will make a guest appearance as well.

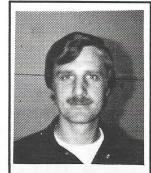
Avionics Dept. Sponsors Competition by Mark Lund

On March 18th, the Avionics department sponsored the annual state of Minnesota V.I.C.A. (Vocational Industrial Clubs of America) testing for vocational skills in the avionics field. V.I.C.A. is a national organization in which vocational training and skills are developed with the assistance of the industry. Its purpose is to produce, from the Vocational Institutes, a highly skilled work force for industry.

Mesaba was pleased to sponsor this year's competition for the Avionics students who are attending the Alexandria Area Vocational Institute. All of Mesaba's present avionic technicians have attended this school so it was most exciting to develop the test material.

Five students were tested on the following material: a 50 question written test on Avionics systems and regulatory requirements, electrical schematic understanding, hands on testing of a VHF communications transceiver, a transponder, and a CTL control head using an Apple Computer. The testing was designed to test skills that are common skills used daily in the avionics profession.

The first, second, and third place winners received trophies and gold, silver and bronze Olympic style medals at an awards banquet held Sunday morning, Mark Lund



March 20th. Mesaba also gave away a round-trip ticket to the first place winner. This was the third year that V.I.C.A. has participated in testing the Avionics vocation. Northwest Airlines sponsored the testing the first two years. The comments from the V.I.C.A. representatives and Avionics instructor were, "Mesaba did an excellent job. This was one of the best years yet in this training."

I would like to personally thank Mesaba Avionic Technicians Dave Schwarz, Mark Allen, Dan Christensen and Charles Worum for volunteering their time and effort in developing this very worthwhile test material.

Pass Bureau -Helpful Reminders:

Appropriate Dress

All employees, their family members and parents are expected to dress and be groomed in accordance with public standards of good taste when traveling on passes or reduced rate tickets.

The following rules shall apply:

A. Male - The following are acceptable: Suit with a dress shirt or a sport coat and slack combination with a dress shirt or a sport coat and slack combination with a dress shirt. The following are not acceptable: Sweat shirts, aloha shirts, tank or T-shirts, any type of jeans, sandals, athletic type shoes, shoes without socks or any other highly casual apparel.

B. Female - The following are acceptable: Dress, suit (jacket, skirt/slacks combination), or skirt with coordinated blouse, sweater or jacket. The following are not acceptable: Muumuus, T-shirts, tank tops, short shirts (any part of midriff bare), shorts, any type of jeans, athletic type shoes, sandals without hosiery and any other highly casual apparel.

C. Children under age 12 must be well groomed and dressed in clothing suitable for travel.

PASS RIDERS WHO DO NOT COMPLY TO THE DRESS CODE WILL BE DENIED TRANSPORTATION.

Employee News

New Employees

Full-time Employee

Scott Schmitt
*Scott Lepper
*John Fritze
Neil Grunke
Teresa Dupre
Cheryl Moline
Terry Donovan
*Keri Simpson

* From Part-time

Part-time Employees

Line Crew
CSA/MSP
CSA/MSP
A&P Mechanic/GPZ
Accounting Clerk
Charter Sales
Line Crew
CSA/MHE

Brian Morgan
Lisa Cahlander
Patrice Weiler
Cynthia Lee
JoAnn Dale
Dean Baumgartner
Karen Akland
Tamey Efraimson
Scott Swanson
Sandra Linkert
Thomas Hartley

Stock Clerk
Flight Attendant
Flight Attendant
CSA/HON
Line Crew
Line Crew
CSA/MHE
CSA/BKX
CSA/MSP
CSA/MSP
CSA/MSP

Promotions

Linda Riski-Lundeen was promoted to Supervisor at the Minneapolis station in early April. She had been working as customer service agent in the Twin Cities.

Steve Ries was recently promoted to Customer Service Manager at Bemidji, Minnesota. A native of Guttenberg, Iowa, Steve has worked as a customer service agent at Mesaba's Grand Rapids station since January 1986.

Tom Talbot was promoted to Chief Dispatcher. He had been working as Assistant Chief Dispatcher.



Tom Talbot

Company Awards



Lloyd Crary



Greg Piehl

Station Awards

Congratulations to Greg Piehl and Lloyd Crary, recipients of the MSP Employee Recognition Award for the months of March and April, respectively. The monthly award was given to both for their continued excellent performance for the month and for their willingness to learn and accept new and additional responsibilities.

Huron Receives Award

Huron received the "Station of the Quarter" award for the fourth quarter. The award, is awarded to the station which displays exemplary customer service and efficient station operations. Mesaba's Huron employee, manager Jackie DuBois and agent Becky Biever, accepted the award in March.

Steve Ries



Mesaba Personals

Congratulations to **Nancy Benson** (Pass Bureau) on her marriage to Mike Ellis. The two exchanged vows on Saturday, May 7th.

Congratulations to Mike Major (Parts) and his wife Stacey, on the

birth of their second child, Sara Ann, born May 4th.

Congratulations to **Dan Hanson** (maintenance) and his wife, Jill, on the birth of their daughter, Jacuelyn Eileen. She was born on April 10th.

Congratulations to **Chris Carstans** (maintenance) and Twila, on the May 13th birth of their daughter Maria Ann.

Congratulations to **Butch Detjen** (GPZ maintenance) and wife Joyce on the birth on their son Robin Christopher in April.

Ground Breaking Speech - April 22, 1988

by Robert D. Swenson

Greetings to everyone and thank you for taking the time to join us for this special ground-breaking occasion. We are standing on the site where, seven months from today, weather permitting, we will be dedicating a new 79,000 square foot maintenance and office facility - a very exciting project for us and one, which has been in the inception and planning stage for over two years. It is a project which has taken the time, energy and efforts of many people to make that happen and

we are extremely grateful to everyone who has helped.

We would like to thank Governor Rudy Perpich, his staff and the state of Minnesota for all of the support they have given to this project. We would also like to thank various state officials. some of whom are present including: who have also been instrumental in helping to pass important legislation so that our

Company could afford to develop this new expansion. We are proud to be a Minnesota-based company and it has been a pleasure to work with the many fine friends and leaders that we have in this state. We believe in Minnesota and are committed to growing in service to this great region as a Minnesota corporation.

We would like to thank th

We would like to thank the Metropolitan Airports Commission, all of the Commissioners, Chairman Hal Greenwood, Executive Director Jeff Hamiel, his staff, and all of the employees of M.A.C., whom we work with daily. The Commission has helped us finance and develop this new, modern regional airline facility and we are very much appreciative of their assistance. Four years ago the M.A.C. took a chance on us and leased Mesaba space in what had been the old Northwest hangar and later the North Central

hangar. Four years ago we carried 86,000 passengers and employed 150 people. Three years later, in Calendar Year 1987, we carried 370,000 passengers, ranked 6th largest of all airlines serving this airport and we presently employ about 400 people. We thank you, Metropolitan Airports Commission, for believing in us and the services we provide. With our efficient, quiet, propeller-driven aircraft, we will continue to serve an important vital role in providing accepted levels of

frequent air service to regional markets from this airport.

We would like to thank Northwest Airlines, our major airline marketing partner for your continued show of confidence in us as we provide good, safe, reliable, regional airline service through our Airlink relationship. We are proud of Mesaba, but we are also proud to wear Northwest Airlines on our aircraft and we are pleased to have worked closely with you now for four years.

We wish to thank our many friends and business associates who are here today, members of the FAA, the police department, fire department, brokerage firms, the insurance industry, legal council, the media, and all of the others here who play an important role in our company's continued growth.

I wish to personally thank our employees for the services that they offer our passengers day in and out. The increased size of this maintenance hangar will allow our Company the opportunity to expand our current fleet of aircraft and our level of operations. Recently, our growth has been limited somewhat by the size of our current maintenance and hangar facilities, which, for comparison sake, currently accommodates one 48-passenger Fokker F27 and three 19-passenger

Metro III aircraft. This new facility, when completed, will house three Fokker F27's and 3 Metro III aircraft at the same time. The increase in size of our new facility will allow us the chance to enter a new stage of growth.

This new and modern facility will benefit all of our current employees by providing a more comfortable, productive and flexible environment in which to work. This will be one of the finest regional airline han-

gars in the country. Since 1944, Mesaba has been a Minnesota-based company and we are proud to say that this state has been a good home for doing business in as well as for providing high quality employees.

And finally, we wish to thank the millions of passengers who aren't with us here today, but who will pay the bills for this facility over the next 20 years.

Thank you all for being here today, and now I would like to introduce Governor Rudy Perpich.





This artist rendition of Mesaba's new maintenance facility shows the size and shape of the new building. The facility will feature 79,000 square feet of maintenance, shop and office space.

MESABAON THE MOVE

Mesaba Aviation, Inc. 6201 34th Avenue South Minneapolis, MN 55450