AUGUST1994

# MEDIA INTEREST HIGH OVER AIRTRAN'S NEW SUBSIDIARY

- a reprint from Commuter Regional Airline News (July 25, 1994)

> NORTHWEST THREATENS TO END AIRLINK AGREEMENT OVER CONQUEST ACQUISITION

Torthwest Airlines Inc. threatened to end its codesharing agreement with Mesaba parent AirTran Corp. over a possible violation of its labor agreement with the Air Line Pilots Association, the regional carrier announced July 15.

AirTran signed an agreement in May to buy Conquest Sun Airlines, with two Boeing 737-200, for an estimated \$2.5 million cash. But an analyst told *CR News* that Northwest is being pressured by the ALPA, who feel Conquest Sun could threaten their jobs. "The pilots at Northwest have a stipulation in their contract that requires the use of Northwest pilots on aircraft over 70 seats. The union is putting pressure on Northwest's top management over that stipulation," said Paul Laufer, an analyst with Minneapolis-based John G. Kinnard & Co.

"The two Boeing 737's are not in competition with Northwest, which, to my knowledge, has no routes between Florida and markets in the Northeast to be served by Conquest Sun," said Laufer. "The pilots feel that the AirTran venture, if it grows, could affect job security for Northwest pilots in the future.

"According to a Securities and Exchange 8-K form obtained by CR News, dated July 8, Northwest objected to AirTran's acquisition of Conquest Sun Airlines, saying that AirTran's operation of Conquest Sun violates Northwest Airlines labor agreement with its pilots union; Northwest is required to impose those same restrictions against Mesaba; that the acquisition will distract AirTran management from running Mesaba; and that Conquest Sun will not be profitable and hence will not benefit its shareholders.

(continued on page 2)



United We Eat!

Will Waldo, Minneapolis Flight Operations Manager, sits proudly with the 25 pound salted nut roll he successfully acquired this year in the United Way silent Auction. The company raised \$8,768.50 in this year's campaign. See additional photos from the campaign on page 12.

### United Way Campaign Nets \$8,768.50 from Employee Giving.

THE 1994 UNITED CAMPAIGN raised \$8,768.50 for the agency at Minneapolis and Detroit. This year's campaign included both an employee payroll deduction campaign as well as other fundraising events (car wash, silent auction, and noon cookout). The campaign team this year included: Charlean Sabo (Chair), Mary Windhauser (Marketing), Mary Hanson (Technical Publications), Linda McElmurry (Personnel), Valerie Gunia (Flight Operations), Tracy Cornwell (Inflight), Evie Moldenhauer (Maintenance), Tracy Meyer (Gate 15-MSP), Jay More (Stores), Joleen Macioch (Accounting), Greg Gogin (DTW - Customer Service), Deb LaFave (DTW - Flight Operations), Tim Jury (DTW - GSE), Silvia Reed (DTW - Stores), Bill Shepherd (DTW - Maintenance).

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(Continued from page 1)

AirTran, in the report, said Northwest's restrictions were never requested of it or of Mesaba until after AirTran was contractually obligated to purchase Conquest Sun. It adds that AirTran notified Northwest of its interest to purchase Conquest Sun both over the phone and on May 20 via certified mail. "No objections were raised by Northwest until after the public announcement by AirTran of its execution of the definitive stock purchase agreement to purchase Conquest Sun," it said.

Laufer agreed. "Before AirTran made the acquisition, it informed Northwest of its interest and got clearance from Northwest because they didn't want Northwest to be surprised about the transaction." He said "AirTran is an above-the-table, straight-talking organization. I find it hard to believe that it would do anything to harm its relationship with Northwest."

But in expressing objections to the Conquest Sun idea, Northwest said it would withhold \$894,000 and additional amounts" due to Mesaba under their Airline Services Agreement. Northwest claimed AirTran was in "material default" of the Airline Services Agreement by failing to maximize fleet utilization; failing to maximize connect traffic to Northwest; and improperly billing AirTran costs to Northwest. The major carrier warned it would not renew the agreement after it expires in March 1997 "unless it achieves satisfactory resolution of the issues it raises," said the report.

While, Northwest and AirTran have a "mutually beneficial relationship, Northwest can exercise leverage over AirTran," said Laufer. "At some point, given Northwest financial predicament, this may be an effort by Northwest to put the screws to AirTran to recarve the financial pie," he said. "Northwest has made noises in the past to withhold payments from AirTran before it resolved issues with its creditors and unions last year.

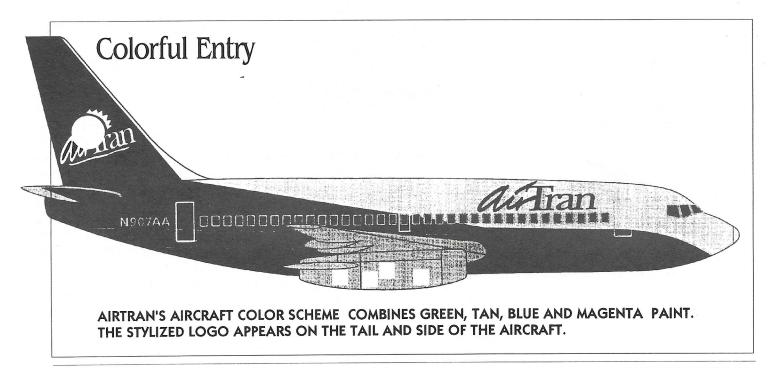
"After AirTran turned down a demand from Northwest for a loan on favorable (Continued on page 3)

# Conquest Name Changed to AirTran Airways, Inc.

AirTran Corporation announced recently that it has changed the name of Conquest Sun Airlines, Inc., to AirTran Airways, Inc.. The Florida jet carrier will operate under the name AirTran Airways. The airline expects to begin service on or around October 6, 1994 with service to six cities, including service to Orlando, Florida.

In late July, the company opened a reservations and office center at Orlando. The airline expects to begin taking reservations in mid-August.

AirTran Airway's two letter code is "FL" and its toll-free reservations line is 1-800-AIRTRAN.



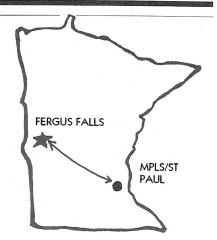
### **NEWS UPDATE:**

#### AIRTRAN'S REPORTS RESULTS FOR 1994

For the fiscal year ended March 30, 1994, Mesaba's parent company, AirTran Corporation, announced net income of \$3,6623,000 or \$0.40 per share. Those figures compared to net income of \$\$6,740,000 or \$0.75 per share for the same time period one year earlier. Robert D. Swenson, President of AirTran, said, "Fiscal 1994 earnings were disappointing by historical standards, however, as our record fourth quarter results show, we are confident that AirTran will return to historical levels of profitability."For the fourth quarter which runs January 1 through March 31, 1994, AirTran posted a net profit of \$603,000, compared to \$339,000 for the same quarter last year. Recently, AirTran released information which indicated that the company's second quarter earnings would be comparable to last year's second quarter when the results were \$1,158,000.

#### AIRLINE TRAFFIC FIGURES

Passengers carried Available seat miles: Revenue passenger miles: Load factor:	May '94 119,948 61,495,344 26,460,601 43.0%	May '93 107,240 51,840,262 22,441,138 43.3%
Passengers carried: Available seat miles: Revenue passenger miles: Load factor:	June '94 130,462 61,902,416 28,881,876 46.7%	June '93 125,231 55,340,399 25,825,170 46.7%
Passengers carried: Available seat miles: Revenue passenger miles: Load factor:	July '94 135,326 64,140,129 30,181,752 47.1%	July '93 135,948 59,101,127 28,018,475 47.4%



### MESABA PICKED FOR NEW SERVICE TO FERGUS FALLS, MN

In August, Mesaba was selected by the Department of Transportation to provide scheduled airline service to Fergus Falls, Minnesota under the Essential Air Service Program (EAS). EAS is a Department of Transportation subsidy program which guarantees scheduled airline service to small and medium size communities which would not enjoy scheduled service without the assistance program.

Mesaba filed a proposal to serve the community earlier this year. Currently, Fergus Falls is served under the EAS program by Great Lakes Aviation. Mesaba's new service will include three daily round-trip flights to the Twin Cities, with service from Metros.

Philip L. Swenson, Sr. Vice President of Planning/Marketing for Mesaba, said, "We are pleased to have been selected to serve Fergus Falls. Our Northwest Airline affiliation and services will benefit greatly the regional travelers who fly from Fergus Falls."

The new service is expected to begin October 30, 1994.

### MEDIA INTEREST HIGH OVER AIRTRAN'S NEW SUBSIDIARY

(Continued from page 2)

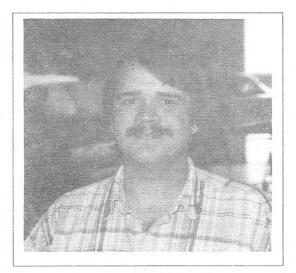
terms, they instead forced AirTran to do a stock repurchase," said Laufer. "Northwest has pushed the envelope in getting money from AirTran."

AirTran's board of directors concluded that the Conquest Sun acquisition was prudent, is expected to be profitable and will not distract management from overseeing Mesaba, the report said. AirTran disputed Northwest's right to withhold payments under their agreement and claims Northwest's actions violate the terms of the agreement. The report ends by stating that AirTran management and Northwest are in negotia-

tions over the objections and are seeking an amicable resolution. Both Mesaba spokesperson Doug Fulton and Northwest spokesperson Jim Faulkner refused to comment until all the details are ironed out.

In other news, AirTran proposed spinning off Conquest Sun Airlines to existing shareholders. "The objective of this spin off is to enable AirTran shareholders to benefit from the expected growth of Conquest Sun without adversely affecting the continued Airlink relationship between Mesaba and Northwest," said AirTran Chairman Robert D. Swenson.

# Avionics Group Navigates Aircraft Systems



Dave Schwarz, Manager of Avionics

Deginning in October 1993, Mesaba's Avionics department began work on installing a ground proximity warning system in each of the company's 19 seat Metro III aircraft. The project was required by the FAA to be completed by April 20, 1994. Six months, 3.500 labor hours, 24 aircraft, and many restless nights later, the project was completed

and Mesaba's Metro fleet was equipped and tested with the newly-installed sophisticated system on-time.

Dave Schwarz, Manager of Avionics, led the team responsible for ordering, planning and installing the new systems on the Metro aircraft. "It took a lot of planning," he said, "and everyone played a part in helping complete the project." A ground proximity warning system is a device which, when installed, monitors certain parameters of an aircraft while it is flying. If an abnormal configuration occurs while flying, the device verbally and visually issues a warning to the flight crew. At a cost of \$28,000 per unit, the project was a major one for Mesaba.

According to Schwarz, it took approximately 3 - 4 days per aircraft to install the GPWS. It involved sheet metal assistance by the maintenance department, and involved installing components

in the nose, cockpit and tail of the aircraft. The installations were coordinated with normal 5 - 10 day aircraft maintenance checks so that Metros were not necessarily taken out of service for this project. "Towards the end, we had to squeeze a few into the schedule to get them done," said Schwarz.

Mesaba's Avionics department consists of eleven trained technicians, 5 in the Twin Cities and 6 in Detroit. The department is responsible for all aircraft navigation and communication equipment. Schwarz, who joined Mesaba in 1982 and was named Manager in 1989, speaks highly of the team's abilities. "There are not many projects we can't handle," he said.

Avionics recently completed a program of expanding the parameters of the flight data recorders on Mesaba's five F27's, another project required by the FAA. That job took nearly 5 days per aircraft and involved over 1,000 hours.

John Fredericksen, Sr. Vice President of Airline Operations, praised Schwarz' and the department's efforts on the GPWS and F27 jobs. He said, "Their accomplishments on these projects were remarkable, particularly in light of the fact that we were the fleet leaders on the F27 project." He said that many other airlines failed to accomplish either project on time, requiring them to file for a waiver from the FAA, many of which were denied. "Our team did a great job," he said.

### Safety News

By Bart Schmidt, Co-Chairman, Safety Committee Director of Operations Audit

# WATCH YOUR STEP

The area along the west wall of the Minneapolis hangar has been defined by painted lines and equipment positioning as a walkway. This area is left clear for ease of pedestrian movement around the office/shop areas and for ease of movement from one side of the hangar to the other. Occasionally, this space is required for aircraft maintenance functions which may result in fluid spills in the area generally accepted as a walkway.

If you are working on an airplane and you spill fluid, be responsible and wipe it up or make the area in some way that indicates to the casual pedestrian this is an area that may be slippery. Don't set a trap for some unsuspecting pedestrian.

If you are walking in this area, be cognizant of this danger and walk with care being sensitive to the condition of the floor in the area where you are walking. We have seen people slip and nearly fall. So watch your step!

# Northwest News Recap:

### CONGRATULATIONS!

#### MARRIAGE ANNOUNCEMENTS

Jason Fabio to Stacey. Christine Johnson to Edward. Jonathan Kelly to Paige. June Yannuzzi (Landeen) to Dan.

Curtis Nelson to Amy. Greg Pederson to Sandra. Kelly Sexton (Dahlberg) to Stacy.

J Emminger (Strasler) to Clayton.

Edward Thamm to Christine. Shane Thompson to Malissa.

#### BIRTH ANNOUNCEMENTS

Bradley Goad and his wife on the birth of son Christopher.

Ron Gross and his wife on the birth of daughter Molly.

Greg Kiel and his wife on the birth of daughter Caitlin.

Jennifer Krupinski and her husband on the birth of daughter Jamie.

Greg Lager and his wife on the birth of daughter Jocelyn.

James Latta and his wife on the birth of daughter Samantha.

Linda Lyngholm and her husband on the birth of daughter Brittney.

Angela and Scott Peckham on the birth of son Alec.

Kevin Wendland and his wife on the birth of son Michael.

Linda Riski-Lundeen and her husband on the birth of daughter Riley.

Chris Azzone and his wife or? the birth of son Joseph.

Robert Moser and his wife on the birth of daughter Haley. ~ COMPILED BY TIM MCMULLEN (MARKETING ANALYST) FROM NORTHWEST'S EMPLOYEE NEWSWIRE AND THE MINNEAPOLIS STAR TRIBUNE.

MAY 18 – Northwest will increase service in many cities throughout its system effective June 1. This includes seasonal service between Detroit and Anchorage, Alaska and Portland, Oregon. The airline will also add one flight between Detroit and San Diego, San Francisco and Seattle. In addition, the airline will add new seasonal service to Missoula, Montana from Minneapolis/St. Paul.

MAY 25 – A Northwest Airlines 747 and a Cathy Pacific 747 experienced a near miss 700 miles east of Tokyo on May 22. Northwest flight 6 was one hour and 40 minutes into its Narita™Chicago flight when the near miss occurred. Cathy Pacific flight 881 was enroute from Los Angeles to Narita. Each aircraft was equipped with TCAS, Traffic Collision Avoidance System, which allowed them to take evasive action. The incident was a result of Japanese Air Traffic Control mistakenly assigning the two aircraft to the same airspace.

MAY 25 – Northwest announced that it will begin jet service from Sioux City, IA on August 1 with two daily non@stop flights to the Minneapolis/St. Paul International Airport. Express II airlines will continue to provide complementary service with five daily non-stops.

MAY 1994 – WorldPerks Update – Effective June 1, Trans States will become Northwest'snewest Airlink partner. Trans States will provide service to Los Angeles and/or San Francisco from seven California cities. The cities include Fresno, Monteray, Ontario, Palm Springs, San Diego, Santa Barbara and Sacramento.

MAY 30 - Northwest gave Precision Airlines/Northeast Express a six-month notice of termination of their code-share agreement. The termination is effective November 25, 1994. The original agreement, signed in 1989, was otherwise due to expire on December 1. Precision operates as Northwest Airlink in the northeastern United States and southeastern Canada and currently provides service between Boston and 21 cities. Effective upon the termination of the agreement Northwest will begin a new code-sharing agreement with Business Express. Business Express, based in Portsmouth, New Hampshire, currently operates at Boston Logan International Airport as a Delta Connection carrier serving 20 cities. Business Express will continue its commuter relationship with Delta. The airline will operate neutral livery aircraft with both Northwest Airlink and Delta Connection aircraft and airport signage.

JUNE 7 - A Russian-made TU-154 operated by "China Airlines" crashed yester-

(continued on page 7)

# Olbrych Named Senior Vice President-Finance

On August 11, Jack S. Olbrych was appointed Sr. Vice President, Finance and Treasurer of AirTran and Mesaba, following Kenneth Bronson's resignation from the company. Mr. Bronson resigned in early August for personal reasons.

Mr. Olbrych, age 38, has served as a Director of the company since January 1988. Prior to joining AirTran, Mr. Olbrych acted as an independent financial consultant from 1991 – 1994. He currently serves as a Director of four privately held companies. Prior to establishing

his consulting firm, Mr. Olbrych served as a Vice President of State Street Bank and Trust where he ran the Acquisition Finance Group.



"Jack Olbrych

has been a valuable board member for the last six years and brings tremendous financial strength to our management team," said Rob Swenson, President of AirTran and Mesaba.

### MESABA'S DEPARTMENTAL PROFILE:

# STORES/PURCHASING

by: Dan Henchal; Director of Purchasing/Materials

Detroit staff (I to r, above): Brian Marks, Denise Devey, Sylvia Reed, Leslie Heron and Kevin Morgan.

Twin Cities staff (I to r, below): Pam Pankratz, Dennis Grisim, Tim O'Keefe, Steve Mangseth, Dan Henchal, Mark Loken, Pat McDowell, Jay More, Kevin McCarthy, and Art Simons.

SAFETY, RELIABILITY, PROFITABILITY, PEOPLE.....PARTS?

Did someone say parts? Parts...like in: bolts, nuts, washers, rivets, ferrules...FERRULES?. Or part numbers? 27,842 part numbers to be exact. That's how many different part numbers it takes to support Mesaba's fleet of fifty aircraft and their operation. Those 27,842 part numbers equate to more than \$30 million in parts, equipment, and supplies - all of which the Stores/Purchasing department is responsible for receiving, issuing, transferring, packaging, labeling, shipping, storing, identifying, locating, purchasing, repairing, overhauling, calibrating, counting, and tracking.

The Stores department operates stockroom facilities at the hangar in MSP and DTW, under the direction of Mark Loken, Manager of Stores, and Sylvia Reed, Stores Supervisor in DTW. These stockrooms operate 24 hours a day, and are staffed with 18 full and part-time clerks.

Tracking the movement of all of these parts and material, and ensuring that bin levels, and reorders are maintained would be a monumental task were it not for the RPA software package that became fully operational this past February 1st. The flexibility of this software provided for



not only the tracking of parts in real time, but the ability to look at usage history in identifying trends, reorder times, and minimum stocking levels. This software also ensures traceability of parts Mesaba purchases back to their manufacturer, or point of origin in compliance with SPEC 2000, in advance of pending FAR's.

Pat McDowell – Inventory Control Specialist, based in MSP, works with MIS developing the necessary reports, and inventory control procedures.

The Purchasing group includes purchasing specialists: Jay More, Dennis Grisim, and recent addition Steve Mangseth. Purchasing reports directly to the Finance Department at Mesaba, and is responsible for executing all Company purchases. To understand the activity level, Purchasing issues approximately one thousand Purchase Orders and Repair Orders per month. With information made available by the RPA system, and with ideas provided by employees in the "20/20" program, Mesaba has been able to identify specific areas where contract pricing made economic sense. Repair turntimes on components have come under scrutiny as well. As large as Mesaba has become, we can no longer afford to depend on repair vendors to dictate terms terms meaning repair times, warranties, and cost. With the volume that we generate, we can now dictate to vendors what we expect to pay and demand acceptable turntimes and warranties.

Purchasing's involvement with other cost saving "20/20" ideas that have been implemented include the "in house" printing of multi-part forms. With the help of the MIS Department, Purchasing loaded many of the customized forms that we use into a PC capable of generating the necessary graphics. Some of you may have noticed a new look to some of the forms you receive. The ability to print these forms instead of using outside vendors has impacted form printing costs.

Currently we are looking at tracking supplies; Commissary, Station, Maintenance, and office, looking at ways that we can reduce costs through better purchasing and inventory practices. In all cases with the new tools provided, with a new system we can see where, how and how often these supplies are used. We then can forecast their use, inventory and buy more cost effectively.

By the way, a ferrule is NOT a furry little animal that lives in India.

### **CUSTOMER LETTERS**

June 17, 1994

I would like to take this opportunity to commend an employee of Mesaba Airlines for an extraordinary line of service on June 12, 1994. While enroute from Minneapolis to Hancock, MI the flight was cancelled after a mechanical failure (radar) was detected. This forced an overnight stay and a re-routing of the initial ticket. One Adrienne Spiroff, who also was a passenger on the aircraft, offered assistance to both the passengers and the Mesaba personnel working the counter in Minneapolis. As an off-duty person to offer this kind of assistance displays a very strong loyalty to your company and a caring for other people who were very frustrated with this situation.

Having traveled many miles on many aircraft, I know this kind of person is very hard to find as an employee. Please pass on my sincere appreciation to Adrienne Spiroff for an exemplary line of service. Adrienne is employed by Mesaba at Hancock, MI.

Sincerely,

William C. Gappy

May 20, 1994

I would like to express my appreciation for the kindness shown to a family of Hmong refugees on flight 3266 from Minneapolis to Central Wisconsin Airport on May 19th.

The family consisted of an older couple and their youngest son, a 12 year old. Because of the age of the adults, they had not been required to attend English classes in the refugee camp in Thailand. None of the three speaks a word of English. This was the last leg of their trip from Thailand.

The husband of a colleague who happened to be on the same flight was extremely impressed that the flight attendant, **Ramona Huth**, did everything possible to make the family comfortable, trying to find a beverage they liked, looking for creative ways to communicate with them. Her attitude aroused a positive interest in the family among other passengers in the full plane. There were lots of smiles in the airport as everyone watched a happy reunion while they waited for their luggage.

Can you find some way to pass on our appreciation?

Sincerely,

Lynne Santangelo, Refugee Services

#### NORTHWEST NEWS RECAP

(continued form page 5)

day shortly after takeoff is Xian, China with 160 people on board. According to L.Y. Wang of the Civil Aviation Administration of China, Flight 2303 had been in the air less than 10 minutes when it crashed. No information was available on whether anyone survived. China Northwest is not in any way associated with Northwest Airlines.

JUNE 21 – Precision/Northeast Express Airlines advised bankruptcy court that it was discontinuing all flights. The commuter airline filed for bankruptcy protection on May 28. A Northwest go-team of ground operations personnel was dispatched to all affected stations to help reaccommodate passengers on other airlines, including Business Express, Air Canada and US Air. Northwest will begin its new agreement with Business Express which will now fly Northwest code-share flights from Boston.

JUNE 24 - Northwest was rated the best

U.S. Domestic airline for 1993 by the readers of the Ashington-Pickett Airlines and Travel Report marking the second consecutive year the airline has captured this honor. Each year, the consumer-oriented publication identifies the major carriers providing the best overall service. Northwest was cited for maintaining its industry-leading record of ontime performance and delivering a high-level product.

JULY 1 – Northwest Detroit stock clerk, Larry McClelland prevented damage to a Mesaba aircraft when he stopped a tug and string of carts with his van. McClelland was pulling out of Detroit's stock room when he saw the tug and carts roll toward the plane. He reacted quickly and stopped the equipment by driving his van between the tug and the aircraft. The van incurred minor damage but more importantly, no one was injured and aircraft damage was avoided.

# DIXIE-LAND: Life in Lexington

Written by Dixie Carruthers; CSM TRI

### WELCOME TO MESABA'S NEWEST MEMBERS:

APRIL, 1994

Grant Johnson Commisary

MAY, 1994

William Long CSS DTW
Rodger Schmidt CSA MSP
Todd Perry CSA MSP
Maren Schulze-Bruggemann
CSA MSP

JUNE, 1994

Toni Mayhew CSA CMI Joseph Marsh CSA CAK Phillip Priddy CSA CRW Michelle DiBenedetto

CSA DTW Jamie Burlingame CSA FNT CSA CRW Victoria Moles John Crawford CSA LEX Rachel Phillips CSA DTW Chris Henderson CSA MSP CSA LNK Lyle Ehrke CSA MSP **Grant Batten** Mark Weisberg CSA MSP Felipe Otoya CSA MSP CSA YQT Joel Andres Michael Isminger Commisary DTW

Shannon Oley FA DTW Kimberly Johnson FA DTW Michele Thompson

FA DTW Cheryl Dobbs FA DTW On approach to the Lexington Bluegrass Airport, the breathtaking aerial view of multiple horse farms bespeckles the landscape in the heart of Kentucky's bluegrass. On arrival at the terminal, one finds a delightfully progressive airport serviced not only by Mesaba but by Delta, Comair, USAir, United Express, Trans World Express, and American Eagle. Lexington, Kentucky boasts a temperate climate year-round.

Excitement mounts as time nears for the Keeneland and The Red Mile to open their gates to a season of thoroughbred and harness racing respectfully. Both tracks court pari@mutuel betting and inter-track wagering. Famous jockeys and Kentucky Derby winners vie for a pot in the winner's circle immediately adjacent to the Bluegrass Airport. Although it is a law in the state of Kentucky that no two thoroughbred tracks operate simultaneously, one can always find an open track within driving distance of Lexington.

From the "Used Ball Gown Sale" to historical tours to festivals, Lexington and its surrounding communities offer something for even those with the most obscure taste in entertainment. Lexington itself is surrounded by horse farms – most of which breed and board famous horses.

Calumet Farm is directly adjacent to Bluegrass Airport. It's white fences and landmark red gates distinguish it from other area farms. Recently purchased for 17.1 million dollars (a steal by today's market), Calumet has once again opened its doors to tours. Inclusive are the eight houses on the property in the mansion. Horses have their own indoor swimming pool for exercise year-round and a private track for training.

Other internationally recognized horse farms in the area include Claybourne Farms in Paris, Kentucky (Secretariet is buried here) and Lanes End Farm in Versailles, Kentucky (where Queen Elizabeth boards her horses). Historic Horse Farm Tours offers twice-daily tours at these and other farms. Some farms offer private tours. Reservations are required. Not for the light-of-heart, one can also view thoroughbred

horse breeding at many local farms from February through April.

Open year-round is the Kentucky Horse Park. One can experience the Thoroughbred from birth to the race track, or step into a historic horse barn, or stand by the rail of the training track during morning workouts or tailgate at a summertime polo match on the Horse Park grounds. The Junior Women's League Horse show is a week-long yearly event at the Horse Park. William Shatner (who has a horse farm near the Bluegrass Airport) is an avid participant in this show.

Summertime is a hub of activities in Lexington. Shakespeare in the Park presents three of William Shakespeare's works. Bring your lawn chairs, blankets, and coolers and simply relax and enjoy! On the other side of the theater spectrum, The Campbell House offers a mystery dinner theater. Figure out "who dunnit" while you dine! Founded in 1984, the Actor's Guild of Lexington creates and presents compelling contemporary theater. They offer more performances than any other arts group in the Lexington area.

The Studio Players are housed at the Carriage House on the grounds of the historical Bell House. They present high-quality productions with the director, cast and technical crew selected from open auditions. The Lexington Musical Theater offers high-quality and affordable musical entertainment at the Lexington Opera House.

The Lexington Ballet offers a variety of presentations including traditional ballets, neo-classical works, and contemporary ballets. Its version of Tchaikovsky's "nutcracker" has become a central Kentucky holiday favorite and is one of the company's four yearly productions. The Lexington Children's Theater presents five major yearly productions. This company of professional adults offers quality entertainment to young people across Kentucky. The Lexington Philharmonic offers a season of classical concerts, as well as, a venue of outdoor pop concerts.

The Kentuckians Barbershop Chorus as well as the Sweet Adelines perform

for a variety of public and private functions – all in four-part harmony. And on the lighter side, Comedy on Broadway hosts top-billed comedians every Thursday, Friday and Saturday nights.

The Bluegrass is rich in heritage. Visit Ashland, the historical estate of Henry Clay in Lexington or travel 25 miles to Richmond and visit the historical estate of Cassius Clay (Henry Clay's cousin) where re-enactments of civil war battles are presented. But while you are in the vicinity don't miss the dining experience of Halls on the River, just outside Richmond in Boonesboro, KY. Famous for their homemade "beer cheese" and superb catfish, Halls is nestled along the Kentucky River not far from Daniel Boone's home at Ft. Boonesboro.

The Lexington Children's Museum features exhibits which can be touched and explored by children ages 12 months to 12 years. The Headley-Whitley Museum houses a unique and diverse collection of fine and decorative art including the display of bibelots and boxes in the Jewel Room which ranks in the top three collection of this type in the world! The University of Kentucky Art Museum serves as guardian of the cultural heritage of the area, presenting the best artwork of the past 2,000 years in a setting that is both challenging and informative.

The Bluegrass Railroad Museum and the nostalgia Station 'Toy and Train Museum in Versailles, Kentucky display vintage railroad equipment and memorabilia. Take a one and a half hour train ride through the countryside along the Kentucky River from the railroad museum.

Twenty minutes from the Bluegrass Airport is the Wild Turkey Sanctuary. Tour the Wild Turkey Distillery, "test" the white lightening as it comes directly from the still, peruse the shelves of collectible decanters and enjoy the hospitality room. Forty-five miles away in Bardstown, is the Makers Mark Distillery. Ninety-five percent of the world's bourbon is distilled in a five-county area surrounding Lexington. It is still possible, with the right connections, to buy "moonshine" or "white-lightening" in Kentucky.

For those enjoying water activities. The Star of Lexington offers a riverboat cruise with dining and entertainment. Docked at Clay's Ferry (between Lexington and Richmond) warm breezes and romance abound on the "Star". Other water enthusiasts can participate in whitewater rafting (the fourth best river east of the Colorado River) just two hours from Lexington in Pikeville. Or venture down to Gatlinburg, TN on the edge of the Smokey Mountains only 3 hours from Lexington for summertime white-water rafting or wintertime fun on the ski slopes. Two miles from Gatlinburg is Pigeon Forge, home of Dollywood and shopping at any of eight outlet malls.

Renfro Valley (yes, the one on television) is only 45 miles from Lexington. This is Kentucky's answer to Nashvillebut with bluegrass music!

Tour Shakertown, 25 miles from Lexington in Harrodsburg. Learn why the Shaker religion did not survive......and be sure to make dinner reservations. Some of the best food in Kentucky is served right there, but reservations are required.

Boone Tavern in Berea (45 miles from Lexington) is also a dining experience. Reservations are required, as well as sport coats for the gentlemen. No tipping is allowed in this establishment which is run by Berea College. Gifted student from the Appalachian Mountains go to school here tuition-free. They, in turn, learn quilting, weaving, wood-working, hotel management, and cooking.

Sixty miles away in Louisville, KY is the famous race-track, Churchill Downs. Host to the Kentucky Derby in May, a trip to this racetrack will keep you singing "My Old Kentucky Home" for weeks to come! While in Louisville, visit the factory where Louisville Slugger bats are manufactured.

Lexington's several shopping malls and unique eating establishments offer great variety. Occasionally, you can spot Jim Varney in a local Lexington bar. He is "Jed Clampett" in the "Beverly Hillbillies" movie, co-starring with Cloris Leachman.

Whatever your plans, include Lexington. We, at the Lexington station, will help you any way we can.....just give a call.

WELCOME TO MESABA'S NEWEST MEMBERS:(CONTINUED)

Amy Ellio	FA DTW		
Richard Harris	Pilot DTW		
Robert Sime	Pilot DTW		
Christopher Kobasiar			
	CSA DTW		
Jeanne Plotkin	CSA BMI		
Kevin Tronson	CSA		
YQTJason Hatley	CSA LNK		
Michael Hawkins			
Anthony Pederson Stores MSP			
Jeannette Yurkovich			
	FA DTW		
Sara Pagel	CSA MSP		
Peter Tabachki	CSA DTW		
Mohamad Chehat			
Rounona Henders			
	CSA DTW		
James Townley	CSA DTW		
Scott Rollins	CSA GPZ		
Karol Pugh-Johnson	Karol Pugh-Johnson		
3	CSA DTW		
Billy Jo Nachuk	CSA YQT		
Gary Schreiner	Pass		
,	Bureau MSP		
JULY, 1994			
Boyd Johnson	Law Clerk		
	MSP - temp		
Leslie Frank	CSA CWA		
Michael Biller	CSA DTW		

CSA DTW

CSA DTW

CSA DTW

CSA DTW

Alice Craig

William Butler

April Yaeger

Dawn Tyson

### NEW FAA DRUG TESTING RULES

Effective on August 15, 1994, the FAA has mandated that all safety sensitive drug screens must be collected as a split sample.

What does this mean to me?

If you are in a safety sensitive position (i.e. Pilot, Mechanic, CSA) the next time you are selected for a FAA mandated drug screen, the collection site will be required to split your sample. This will mean that part of your sample must be poured into another container and sealed.

What interest do I have in this procedure?

Prior to August 15, you were providing your sample directly into the Medtox container. You are being informed of this change in procedure so that when the collection site begins to either collect in a different container and pour off two samples or pour off from the first sample there is no cause for alarm.

Why are split samples going to be collected?

Split samples will be collected so that in the case of a positive FAA mandated drug screen, an employee has the opportunity to use the split sample as a confirmation test, at their own cost, from the NIDA approved laboratory of their choice.

### FROM THE PERSONNEL DEPARTMENT:

We have discount tickets available for the following places:

Knott's Camp Snoopy Valleyfair MN State Fair General Cinema

Shakopee, MN St. Paul, MN

Dearborn, MI

Mall of America

Movie Theatres Iron World USA MN Zoo

Nationwide Theaters Chisholm, MN Apple Valley, MN

Henry Ford Museum & Greenfield Village Walt Disney

All Locations & Stores Sandusky, OH – near CLE

Anheuser Busch Theme Parks All Locations Cedar Point & Kings Island MN Renaissance Festival Shakopee, MN

There may be more to come.....

For more information on these discounts and how to get applicable tickets, call Linda at 1-800-777-6013 ext. 122.

### NEW RECRUITING PROGRAM FOR DTW CSA'S

Detroit Station Manager Steve Hanifl is interviewed regarding Mesaba's recently announced program for recruiting DTW Customer Service Agents. The program is titled "Tag A Future DTW CSA".

- Q. Steve, what can you tell us about this innovative program to recruit customer service agents for DTW?
- A. It is an incentive program designed to aid our DTW CSA recruiting effort. Mesaba employees can receive \$150.00 per referral who is hired and remains employed for six months. Employees will also receive a gift if their referral completes prescreening interview.
- Q. This is the first time Mesaba has done something like this. do we need the program?
- A. The Michigan economy is steadily improving, mainly due to the auto industry getting back on track. Automotive manufacturers and the hundreds of companies that supply and support the industry have been hiring. This means reduced availability of applicants as well as a higher attrition rate.
- Q. How will this program help?
- A. This program is a mechanism to recruit people that are not actively seeking employment. Fewer people are looking for jobs and our regular method of recruitment - advertising in newspapers - is not generating the responses we need.
- Q. Can you give us an idea of how many people you are looking for?
- A. Currently we have openings for 19 part-time agents. We had prescreening interview sessions scheduled weekly through mid-July and will schedule more as needed.

This sounds like a great opportunity for Mesaba employees to help a friend, relative, or acquaintance find a job and earn a little extra cash for themselves. See the printed brochures or contact the Mesaba Personnel Department for more information on this program.

# A LOOK INTO WHO'S AT THE CONTROLS

AIRTRAN'S Board of Directors consists of eight individuals from various companies and industries. The Board meets regularly to develop and approve strategies and policies for AirTran and Mesaba. Each of the Board Members is a Director in both AirTran (The Company) and Mesaba. In April of 1994, Director M.C. "Hank" Lund resigned from the Board when he became President of the newly formed Frontier Airlines at Denver. The other Directors are listed here.



ROBERT D. SWENSON. age: 40, resides: Welch, MN. Mr. Swenson has served as President and CEO of the Company since 1981 and was elected Chairman in 1986. He also served as President of Mesaba's predecessor business from 1978 until

March 1981. Mr. Swenson holds an Airline Transport Pilot certificate with flight instructor privileges and is type rated in the Fokker F27. He was Chairman of Board of Directors of the Regional Airline Association for 1993.



PHILIP L. SWENSON. age: 38, resides: Apple Valley, MN. Mr. Swenson is Senior Vice President, Planning and Marketing for Mesaba and Secretary (of the Board) of AirTran and Mesaba. He holds a commercial pilot's certificate with single and multi-en-

gine land, single engine sea, and instrument ratings.



WILLIAM G. NESS. age: 56, resides: Thief River Falls, MN. Mr. Ness has served as a Director of the Company since 1981. He is Chairman of the Board of Arctco, Inc. a Thief River Falls, Minnesota-based manufacturer of snowmobiles, water

jets, and other related products. He is also co-owner of Northern Woodwork Company in Thief River Falls. He owns and operates a 1,000 acre farm near Thief River Falls.



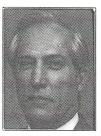
LOWELL T. SWENSON. age: 71, resides: Thief River Falls, MN. Mr. Swenson has served as a Director of the Company since 1981 and served as Chairman of the Board from 1981 until 1986. He was President and Chairman of the Board of Arc-

tic Enterprises, Inc. in Thief River Falls from 1965 until October 1977. He also served in the U.S. Air Force as a pilot, holding the rank of Major, and he has a commercial pilot's license with an instrument rating.



ALAN R. STEPHEN. age: 47, resides: Las Vegas, NV. Mr. Stephen became a Director in 1987. He has been President of Twin Otter Leasing Inc., since May 1987. From September 1978 to May 1987, Mr. Stephen was Executive Vice President

of the Regional Airline Association in Washington, D.C.



ROGER T. MUNT. age: 55, resides: San Antonio, TX. Mr. Munt has served as a Director since June 1984. He served as General Manager of Hilijet U.S. Inc. from March 1990 to March 1992. He was Vice President of Marketing for Fairchild Aircraft

Corporation in San Antonio, Texas. Prior to that, he served as Vice President of Westland, Inc., a manufacturer of helicopters.



JOHN S. OLBRYCH. age: 38, resides: Newbury, MA. Mr. Olbrych has served as a Director of the Company since 1988. Mr. Olbrych has been a Managing General Partner of Cooper & Olbrych since March 1991. Prior to that, he was a Vice President

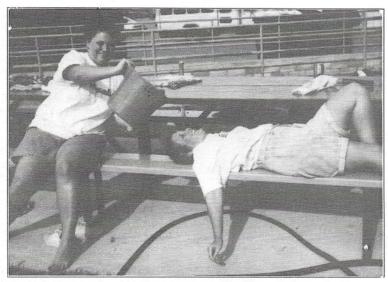
of State Street Bank and Trust Company in Boston, Massachusetts.



JOHN K. ELLINGBOE. age: 43, resides: Edina, MN. Mr. Ellingboe has served as a Director of the Company since September 1990. He has been a Vice President, General Counsel, Secretary and a member of the management committee of

Fingerhut Companies since May 1990. Prior to that, he was a shareholder at the law firm Briggs and Morgan in Minneapolis, MN.

### Thanks United Way Fundraisers!!



Clean Who? Molly Bergren celebrates the end of the car wash by splashing Linda McElmurry.



Taking Care of Business. Tracy Meyer, Chuck Howe, Linda McElmurry, Molly Bergren, and Tracy Cornwell wash a police car during this year's car wash activities.

### **GOLDEN TIMES!**

50th Anniversary Celebration Parties Planned for Mesaba Employees MESABA EMPLOYEES will want to mark their calendars for the company's planned Twin Cities and Detroit 50th anniversary parties scheduled for DTW (Saturday, Oct 15, Henry Ford Museum at Dearborn) and MSP (Saturday, Oct 22, Warbird Museum at Flying Cloud Airport in Eden Prairie). All employees and their spouse/guest are

invited to attend one of the events. Although additional details will be announced at a later time, each event will feature a special presentation, food and entertainment. Shuttle service will be provided for outstations. The event is free to employees. A cash bar will be provided.

### **EMesabaOnTheMove**

7501 26TH AVENUE SOUTH MINNEAPOLIS, MN 55450

Mesaba On the Move is published bi-monthly for employees of MESABA AVIATION. Stories, ideas and points of interest are encouraged from employees. Send information to Mesaba On the Move, 7501 26th Avenue S., Minneapolis, MN 55450. MESABA AVIATION is an equal opportunity employer.

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