

Detroit System Continues To Grow For The Airline

Youngstown Opens Flying High

All went well with the inaugural service into YNG says Kris Beeksma, Customer Service Manager. Things have been going great since the start of service in May. Youngstown was Mesaba's 35th city and is performing beyond expectations. Shown below are the YNG station personnel.



Back (L-R): Mike Shidemantle, John Monchak, Lori Allison **Front (L-R):** Kris Beeksma, Marci Depascale, Beth Ann Rahn of the Youngstown station

Charleston, W.V. Added to Route System

On July 8th, the city of Charleston, West Virginia will be added to Mesaba's growing route system. Mesaba will provide three non-stop flights a day to Detroit utilizing Metro III aircraft. The additional service is part of Mesaba's 1991 expansion plan at Detroit, said Phil Swenson, Vice President of Marketing and Planning. "We are adding service to markets that we know have a demand for service to Northwest's Detroit hub."

Fort Wayne, Indiana Service Begins

Mesaba added new service to Fort Wayne, Indiana on June 1st complementing Northwest service to Detroit. Mesaba is providing one daily round trip flight with F-27 aircraft. The flight leaves Detroit at 9:25 a.m. and departs Fort Wayne at 10:50 a.m. Indiana is the eleventh state served by Mesaba.



Jeff Jones, Director of Market Planning, announces new services to Charleston

New Service To Lexington, Kentucky

On June 10th, Mesaba began new service between Lexington, Kentucky and Detroit using Metro III aircraft. The Airline will operate three round trip flights daily between Detroit and Lexington Blue Grass Airport.

SYSTEM INFORMATION

Airtran Reports Fiscal 1991 Earnings

On May 23, 1991, Airtran Corporation, parent company of Mesaba Aviation, Inc. reported earnings of \$4,418,000 or \$1.14 per share for the company's fiscal year ended March 31, 1991. The results reflect an 86% increase over net earnings for the fiscal year ended March 31, 1990.

Airtran's operating revenues increased 28% to \$90,232,000 from \$70,743,000 reported during the previous year. Rob Swenson said the fiscal 1991

record earnings resulted in several moves the Company made during the year, including realigning a portion of the route system, reducing employment levels through normal attrition and enhancing passenger yield.

Swenson said that Airtran's fiscal 1992 earnings will be affected by the outlook of moderate growth and the expenses associated with service start-ups to five new Detroit markets. He added that Airtran's fiscal 1992 operating plan calls for earnings in the approximate range of the Company's 1991 level.

Mesaba Named Best-Managed Regional Airline

The award for management excellence was presented to Mesaba in an article in the June 1991 issue of *Airline Executive*. This is the fourth year the magazine's editorial advisory board has selected best-managed airlines. The awards are based on editorial review of published performance data and are given to airlines in three categories: Commuter/Regional, U.S. Major and non U.S. Major. Other recipients were Southwest Airlines and All Nippon Airways.

General Office Recycles

The Recycling Program at the General Offices has formally been in place since May 6, 1991 and is off to a great start. Ann Romera, Chairperson of the Recycling Committee said "The effort on the part of all employees has been commendable!" The major effort has been in the area of office paper recycling. The program, however, includes other areas such as:

- Newspaper and cans at the MSP and DTW gate areas
- Engine oil which is reused in making asphalt
- Styrofoam peanuts received as packing are reused for

shipping (Mesaba has discontinued its purchase of styrofoam products)

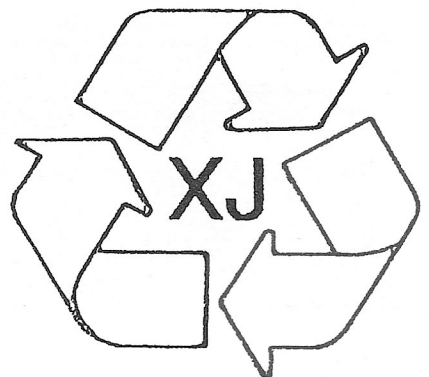
- Aluminum cans at the General Offices.

While Ann considers the program a great success thus far, volunteers are still needed from the stations to champion the effort for their employee group. Contact Ann at the General Office if you would like more information on recycling at your location.

Some Recycling Facts:

Did you know that . . .

- Each day, American businesses generate enough paper to circle the globe at least 40 times?



- Each ton of recycled paper saves 450 gallons of oil?
- The aluminum can is completely recyclable, each time saving 95% of the energy required to produce new aluminum from ore?

SYSTEM INFORMATION

E.A.P. - Employee Assistance Program

Extending confidential
Assistance to
persons distressed by
Personal problems

for
confidential
assistance
call:

1-612-642-0182
1-800-634-7710

T.E.A.M., Inc. (*Total Employee Assistance Management*) is your Employee Assistance Program. Their purpose is to help people deal with personal problems including:

- Family/Marital
- Financial
- Alcohol/Other Drugs
- Emotional
- Other Dependencies
- Legal

The Employee Assistance Program Counselors offer confidential problem assessment, basic counseling and referral to other specialists.

Counseling with T.E.A.M. is FREE. The services have been already paid for by Mesaba.

Counseling with T.E.A.M. is CONFIDENTIAL. No one will know you went or what was discussed unless you want them to know.

Counseling with T.E.A.M. is available 24 hours a day - 7 days a week.

July 1st Dental Insurance Enrollment

Employees with uninterrupted full-time status prior to October 1, 1990 are eligible to sign up for Dental Insurance on the July 1st enrollment date. Employees interested in signing up should fill out an application in the Personnel Office in MSP or DTW by June 28, 1991.

Picnics Planned

The Company's annual picnics have been scheduled for *July 13 for DTW* and *September 7 in MSP*.

The DTW picnic will be held at Lower Huron Park from 11:00 a.m. until 4:00 p.m. The MSP event will be held at Fort Snelling State Park between the hours of 11:00 a.m. and 4:00 p.m.

Anyone wishing to assist on either picnic committee should contact Cathy Smith in DTW at 313/942-4905 or Andrea Peura in MSP at 612/726-5151 ext 320. Mark your calendars and plan on attending one of the events.

Welcome Home...

The following employees have returned from duty in the Middle East after serving in Operation Desert Storm.

- Martin Lewandowski - Customer Service Department
- Kent Muschinske - Flight Department
- Steven Torssell - Maintenance Department

Thanks to all of you and we are thankful for your safe return to your families.

SPORTS INFORMATION

Softball

The DTW softball team managed by John Monds, has posted their initial victory playing in the Canton Softball League.

John says that even though their record is 1 - 7, they are now headed in the right direction and have plans on having a winning season.

They play every Friday night at the Canton Softball Center located at 46555 West Michigan Avenue in Canton, MI. This is about 20 minutes from the airport.

MKG is also sporting a softball team this year. As of press time their record is an impressive 2 - 0. Undefeated! Their games are held every Thursday at 7:15 p.m. They play at Reese Field on Laketon in Muskegon.

Support your local sports teams and cheer them on to victory!

Golf Outing - August 10th

Eric Hanson announced that Mesaba will be hosting its 3rd Annual Golf Outing. This years event will be held in MSP at the Valleywood golf course in Apple Valley. Cost is \$35.00 per person and includes 18 holes of golf, golf cart, dinner and refreshments.

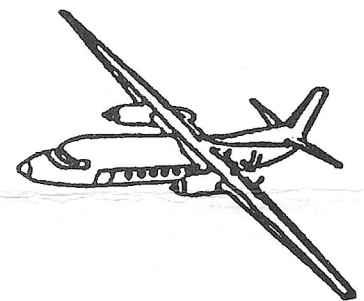
Tournament will be a scramble best ball event with prizes awarded for best score, longest and shortest drive, longest putt and more. Eric promises this years event will be better than ever. Entry is limited to a total of 72 players so get your reservations in early.

Look for flyers at your location for more detailed information. Contact Eric Hanson or Charlean Sabo at the MSP General Office to make your reservation.

The Russians Are Coming!!

The Russian Air Team is scheduled to appear at the Muskegon Air Show this year. In addition from the U.S. will be the Patriots Air Team.

The Air Show is scheduled for Saturday and Sunday, July 20th and 21st. Contact the local MKG station for more details.



United Way Campaign

Please watch for the United Way campaign beginning in July.



MSP Gate 15 Sees Red!!!

The painting of the MSP Ground Support Equipment was completed

last month reflecting the new Airlinklook. The colors red and gray along with the Northwest Airlink logo are part of Northwest's corporate identity program for their Airlink partners. A total of 130 pieces of equipment have been painted during the 6 week process. Don Winnie, Manager of Ground Support Services, expressed appreciation to all of those who assisted with the project. Don also indicated that any additional ground equipment acquired by the company will arrive in the new paint scheme.

Congratulations...

... to Lynn Dahlke (CSA, Toledo) on her marriage to Randall Mohr on May 18th.

... are in order for Sandy Weber (CSA, Watertown) and her husband Doug on the birth of their second child, daughter Heather, born on May 9th.

... to David Mosher (A & P, MSP) and his wife Jackie on the birth of their daughter Ashlee, born on May 8th.

EMPLOYEE MEMOS

New Employees

The following employees were hired during the months of March, April and May.
Welcome Aboard!

Part-time

Joel Ruff Computer Operator, MSP
Jeffrey Staashelm CSA, LNK
Dennis Sprague CSA, PIR
Jean Noehring CSA, BJI
Robert Dubay CSA, MSP
Dwight Larson CSA, MSP
Patrick Boland CSA, MSP
Richard Valentino CSA, MSP
Janet Ewers CSA, MSP
David Tenant CSA, DTW
Kevin Fritz CSA, DTW
Steven Bossio CSA, DTW
Thomas Vargo CSA, DTW
Christine Sullivan CSA, DTW
Chelsy Antczak CSA, DTW
Gary Chulso Stock Clerk, DTW
Julia Ritz CSA, DTW
Stanley Bolton CSA, DTW
William Steinbach CSA, DTW
Kathleen Abair CSA, DTW
Kerri Wavio CSA, MKG
Michael Little CSA, LEX
Robert Brown CSA, LEX
James Martin CSA, LEX
John Monchak CSA, YNG
Michael Shidemantle CSA, YNG
Lori Allison CSA, YNG
Constance Shore CSA, FNT
Bruce Empson CSA, DTW
Donald Kolcheff CSA, DTW
Ginger Kay F/A, DTW
Sandra Martin F/A, DTW
Michelle Scott F/A, DTW

Full-time

Amy Hyska Staff Accountant, MSP
Angela Sevig Revenue Acct. Clerk, MSP
Nancy Shingledecker Acct. Supv., MSP
Pam Fonteyn Revenue Acct. Clerk, MSP
Craig Thielan Computer Programmer, MSP
Joseph Bovitz Sr. Flight Instructor, GPZ
Lori Doefler Grnd/Inflight Svc. Sec., MSP
Kevin Krabbernoft A&P Mechanic, MSP
Robert Lender A&P Mechanic, MSP
Daniel Haag A&P Mechanic, MSP
Daniel Moulin A&P Mechanic, DTW
Jeffrey Snider A&P Mechanic, DTW
Robert Schultz A&P Mechanic, DTW
John Nemitz Aircraft Cleaner, MSP

5 Year Employees

Congratulations to the following persons on their five year anniversary with Mesaba!

Linda Riski-Lundeen
William Monjeau
Paul Montgomery
Marlin Roseland
Lori Orf
Howard Nelson
Matthew Allard

Employees On The Move!

The following employees of Mesaba Airline have been promoted to new positions within the company.

Chuck Rike -
CSS/MSP
Patrick Wheeler -
Temporary CSS/MSP
Dixie Carruthers -
Station Manager/LEX
James Parks -
Station Manager/CRW
Dan Espeseth -
Lead Mechanic/MSP
Robert Carlson -
Lead Mechanic/MSP
Dan Trampush -
Aircraft Inspector/MSP
Gary Stockdale -
Aircraft Inspector/DTW

**Suggestions, comments
or ideas for the
Newsletter?**

**Call Dan Sheehan
MSP/GO-EXT 121**

Letters

March 19, 1991

Dear Sir or Madam:

Having recently achieved your Worldperks Preferred Status, I thought I might make some comments on the Detroit Metropolitan Airport.

Your G Concourse and Gate area are in horrible disrepair; specifically, holes in the wall, ceiling tiles missing, cracks in the floor, needs painting, and the bathrooms are unattractive and filthy. I do not think it is the type of image you want to project...

Also, the cost of your fare from Detroit to Pelston, Michigan, regular coach is \$456.00 round trip. Fourteen day advance is \$241.00. As Pelston services all of the summer resorts in northern Michigan, I wonder if a commuter ticket, such as your Florida commuter ticket, could be made available.

I would appreciate it if you would check into this and let me know.

Yours truly,
Bruce E. McDonald,
McDonald Mobile Offices
Southfield, MI

April 23, 1991

Dear Customer Relations Person:

On Sunday, April 7th my wife and I were returning home from Las Vegas, and were on your flight #3237 Minneapolis to Brainerd via Bemidji. As luck would have it (it followed us from Las Vegas), we found ourselves stranded on the taxi-way for some 45 minutes on a very hot aircraft.

This is not why I am writing, as I realize these things can happen. Why I am writing is in hope you will convey a large group of "Ata-Boys" to the flight attendant (I believe her name is JoAnne). She really worked hard to

make the best of a bad situation, such as offering ice water, cold towels, and a lot of kind words. In other words, going above and beyond.

One again, if you have a "Ata-Boy of the month" award, she is most deserving.

Mr. & Mrs. Gerald K. Johnson
Nisswa, MN

May 23, 1991

Dear Sir,

Recently... I flew on your flight from DTW to PLN... While at the Detroit Airport... your Mr. J. A. Parks was extremely kind, considerate and helpful to myself and other passengers.

I wish to commend him for his assist and pleasant demeanor.

Very truly yours,
Frank J. Zybura Petosky, MI

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