

HUGHES AIR WEST

Vol. 2, No. 12

HUGHES AIR CORP.

September, 1970

Management Club Meets; Elections Are Planned

Two sections of the Hughes Air West Management Club met recently and meetings of four others are scheduled before the end of the year.

Jim Zamansky, club president and Fresno station manager, said the club's reactivation has been enthusiastically received by the membership.

At one of the sectional meetings, members were presented a program hosted by the Mexican station managers and **Raul Fernandez**, general sales manager for Mexico. The program was designed to inform the American managers of problems that occur in Mexico and how to avoid them.

Zamansky said a nominating committee is being formed to present a slate of names to the entire club membership for a general election before the end of the year.

All management and supervisory personnel generally in pay grade 10 or above are automatically club members. Any employe in that category who has not been notified about the group to which he is assigned should contact **Zamansky** or **Howard Parker**, station manager at Santa Barbara and the club's vice president/secretary.

The club's objective is to bring management personnel together in a social atmosphere so that mutual problems can be discussed in a relaxed manner.

Busiest Week

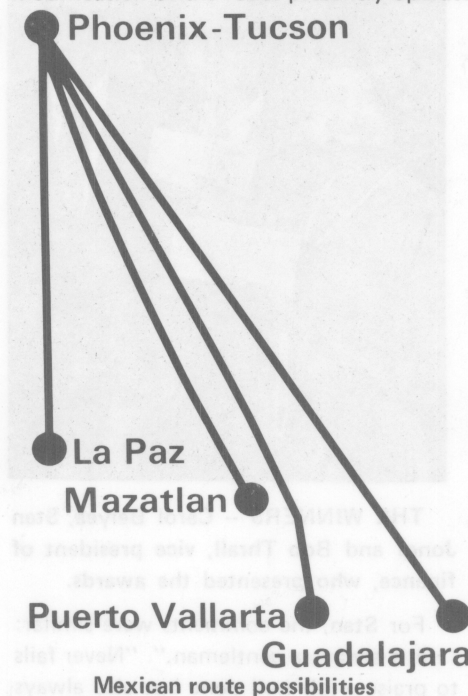
The week of Aug. 17-23 was the busiest week of the year for Hughes Air West.

During that period, 67,378 passengers boarded Hughes Air West flights. It was the busiest week since Aug. 11-24, 1969, during the strike-caused shutdown of Western Airlines, when 69,438 passengers were boarded.

Mexican Routes Sought

Hughes Air West could expand its service into Mexico, including service to Mexico's second largest city, Guadalajara, under provisions of the recently reached Bi-lateral Agreement.

The agreement, signed last month by the United States and Mexico, calls for new routes into Mexico from the East, South and Mid-western United States. It also calls for modification of the route presently operated by Hughes Air West.



It is the realignment of the present route that appears to hold the greatest market potential for the company. The agreement eliminates a restriction that requires stops at each point on the route before returning to the United States. It also adds Guadalajara to the route.

Under the modification, it would be possible for the airline to operate turn-around service from Phoenix/Tucson to any of four Mexican points: La Paz, Mazatlan, Puerto Vallarta or Guadalajara.

Hughes Air West has filed for expedited approval from the Civil Aeronautics Board to operate the route as agreed under the Bi-lateral Agreement. If approval is received, the company will then file a similar request with the Mexican government for operating rights.

Company officials said service over the modified route could possibly begin by Jan. 1

Hughes Air West Mission Ends Town Water Shortage

The small northern Idaho town of Culdesac had been without water for three days when Hughes Air West delivered a replacement for the pump that had failed.

The residents were so grateful that they sent a letter to the company, signed by the mayor and almost a third of the 209 inhabitants, expressing appreciation for "efficient and immediate assistance."

When a replacement pump was located in Portland, the 237-pound unit was

placed aboard an F-27 aircraft bound for Lewiston.

Culdesac officials met the plane at Lewiston and rushed the new pump the 22 miles to the city well and worked through the night to lower the unit 300 feet into the ground.

The letter praised the effort of every Hughes Air West employe who came in contact with the project. The message concluded: "With the cooperation of your rapid air freight service, the pump was delivered and our water supply restored in record time."

Jones, Belyea Named Outstanding Employees

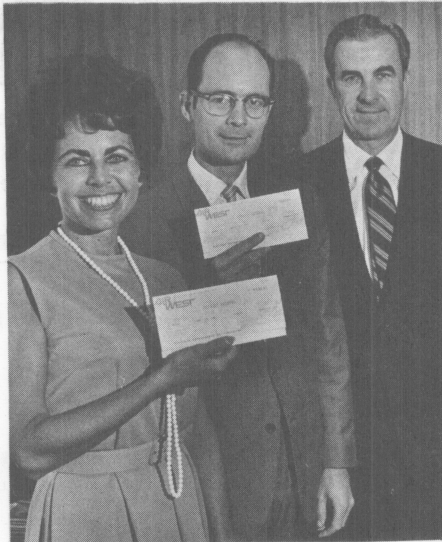
Carol Belyea, Los Angeles reservations, and **Stan Jones**, manager of passenger interline accounting in San Mateo, have received the first monthly outstanding employe awards for August.

The monthly award consists of \$250 cash and automatic qualification for the annual outstanding employe award of \$500 cash, one week paid time off and a trip pass anywhere in the world for the employe and his family.

Carol joined the company in 1964 as a reservation agent at Los Angeles. **Stan** joined the company in 1967 as senior accountant. He later became acting supervisor of the same department and then moved to his present position in May, 1968.

In the letters of nomination received for **Carol** were the following comments:

"She handles her calls with a friendly smile, efficiency, tactfulness and poise."
 "She shows empathy and sincerity and is very courteous with her passengers and co-workers." "Very cooperative." "Always has a word of encouragement."
 "Does what she is asked with never any complaining." "A real morale booster."
 "Dependable and trustworthy."



THE WINNERS -- Carol Belyea, Stan Jones and Bob Thrall, vice president of finance, who presented the awards.

For **Stan**, the comments were similar: "He is always a gentleman." "Never fails to praise a job well done but also always willing to help when you have problems." "Makes a sincere effort to get along with everyone." "A very job-conscious person." "Never too busy to help or listen." "Knows his job very well."

Employes working in Phoenix line maintenance and in Las Vegas, Grand Canyon, Kingman, Prescott, Cedar City and Page stations are eligible for the September monthly award.

Wayne Wiggins, director of personnel, said any Hughes Air West employe, customer or vendor may nominate employes from these departments and stations for the award. Nomination forms are available but **Wiggins** said a signed letter to him may also be used to nominate an employe for the award.

Nominations must be submitted by Sept. 21.

Travel Cards Issued, Replace Term Pass

Newly designed Hughes Air West travel authority cards have been issued to employes who have completed their 90-day probationary period, and their qualified dependents.

John Malloy, assistant to the vice president of marketing, said the new pass -- a plastic card resembling a credit card -- will now be used for all on-line travel except vacation passes which are exempt from service charges. Free passes should be requested from the pass bureau.

Malloy said the new cards contain the employe's seniority date, his payroll number and the number of dependents. The cards are valid through 1972. He said instructions will be issued shortly for updating the cards to meet any changes in dependent status.

Malloy said a new term pass flight ticket is being designed for company business travel. It will be used with the travel authority card and will no longer be subject to a service charge.

John Puskarich, director of reservations, said employes using the new cards should identify themselves as a non-revenue passenger when they travel. He said it is also very important for employes to list themselves during off-peak reservation hours for every flight so adequate meal and beverage service can be provided for all passengers.

Puskarich said employes should check in at least 45 minutes before departure time so that gate agents will have ample time to handle revenue passengers. In all cases, employes who check in less than 15 minutes before departure will lose all seniority boarding rights.

Employes may also make use of the ticket-by-mail desk for purchase of 50 per cent reduced rate tickets. Use of the TBM desk will relieve the last minute ticket counter rush, he said.

HUGHES AIR WEST

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 Ken Jensen, editor

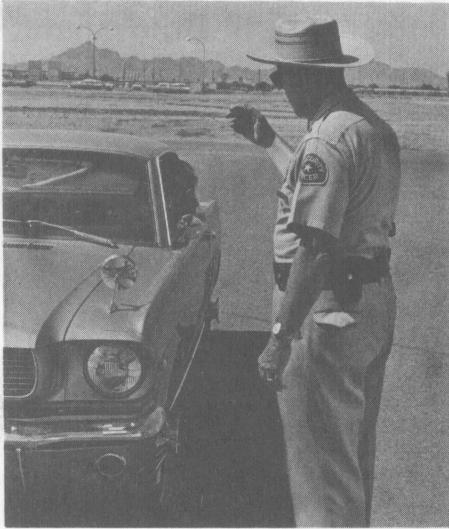
Air Travel to Triple, FAA Report Predicts

Air travel will continue to experience fantastic growth during the coming decade, according to a report issued by the Federal Aviation Administration.

The FAA's report predicted eight or nine per cent growth for 1970 and 1971 and then an annual growth of 12 per cent annually for the remainder of the decade in the number of passengers boarded. By comparison, air travel grew 18 per cent annually between the years 1965 and 1969, largely because of the Vietnam conflict, the expanding national economy and decreased passenger fares.

The report predicts the 168 million passenger boardings in 1969 will more than triple by 1980 totaling to 522 million travelers.

Revenue passenger miles will experience similar growth. From the 120 billion rpms flown in 1969, the total should rise to 450 billion rpms by 1980. And, said the report, the air carrier fleet will grow from 2,586 in 1969, 69 per cent of which was jet powered, to 3,960 in 1981, of which 93 per cent will be jet powered.



SECURITY ENFORCED -- Willa Martin, Phoenix secretary, passes security post at Phoenix general office. Strict enforcement of security procedures reduces loss of company and employe property.

Regulations for Lots, Buildings Enforced

Parking and building security regulations are being strictly enforced in an effort to curb theft of company property and increase protection of employes during after working hours.

Bob Bauter, director of internal security, said congestion at the San Francisco general office will make it necessary to tow away any car not displaying a valid Hughes Air West parking sticker. He said in some cases airport terminal users and passengers park their cars in the employe lot to avoid parking fees. **Bauter** said elimination of unauthorized cars from the lot also will reduce the danger to employes using the lot at night.

At the Seattle reservation office, employes must now enter through the front door at all times or the Dexter Avenue door during the morning only. Visitors must use the front door and will be restricted to the reception area except when on company business.

Guards are now on duty during non-business hours during the week and around the clock on weekends.

A guard stand has been in operation at Phoenix since early May, at which all visitors are required to state their specific business before being allowed into the parking area.

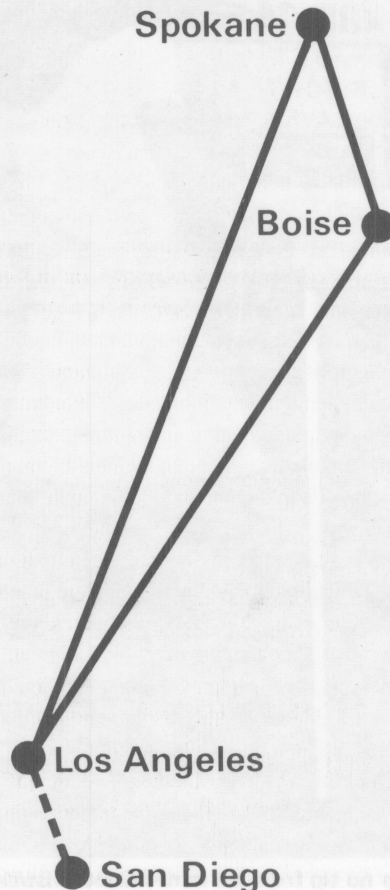
RW Seeks New Routes; LAX to Spokane/Boise

Hughes Air West has filed a request with the Civil Aeronautics Board to operate between Los Angeles and Boise, between Los Angeles and Spokane and between Boise and Spokane.

If approved, the company will operate two flights daily southbound between Spokane and Los Angeles, one flight non-stop and the other via Boise. Northbound, one non-stop flight will serve each of the two cities, with the Boise flight continuing on to Spokane.

In the same application, the company said it would provide the only single-plane service between San Diego and Spokane and between San Diego and Boise both via Los Angeles.

The new service would cut travel time between southern California and Boise-Spokane by an estimated 50 per cent.



LONG HAUL -- The Los Angeles - Spokane segment would be the longest flight operated by Hughes Air West.



APPLE OF HIS EYE - Capt. Frank Akers, Hughes Air West pilot, plants a kiss on the cheek of his daughter, Barbara, after her graduation as a member of the latest hostess class at Phoenix. Capt. Akers presented each new hostess with her wings while Bob Manning, regional flight manager at Phoenix, handed out the diplomas. The training department graduates one hostess class each month upon completion of an intensive four-week training course at Phoenix.

Service Suspended

Hughes Air West has suspended its service to the Long Beach Airport following approval of the suspension by the Civil Aeronautics Board.

Until the suspension, Hughes Air West operated one F-27 flight daily from Long Beach to Los Angeles.

Paul Anderson, station manager at Long Beach, moved to Santa Ana as an agent.

Scoreboard

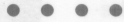
HUGHES AIR WEST TRAFFIC

	AUGUST		
	Aug. '70	Aug. '69*	% Change
PAX	285,564	318,102	-10.2
RPM	87.8 mil	95.7 mil	- 8.2
Load Factor	51	53.2	
On-time	81.9	80.9	

*During August, '69, Hughes Air West traffic was increased significantly by a strike that shutdown Western Airlines for most of the month.

We Get Letters...

From a Phoenix mother. "I would like to take this opportunity to thank Air West employes in Las Vegas for the generous hospitality shown to us on our trip. It was a very easy and enjoyable trip, considering I had two small children. With such nice people, I'd recommend Air West anytime!"



From a New York traveler. "Mr. Roger Stahl (Reno station) was of great assistance in the preparation of obtaining all arrangements for two flights via Air West and United. His courtesy and congeniality were most satisfying in making a pleasant flight and trip. His service was beyond the call of duty."



From an Idaho businessman. "I recently flew on your flight 503 from Salt Lake City to Twin Falls and in all my flights, which have been numerous, I have never met a more gracious hostess than Sandi Kohl. Due to her gregarious personality, she made a more pleasant trip for the whole group."



From a Tucson lawyer. "When I arrived at Tucson from Boston, my luggage was missing. Mr. Charles Campbell offered his assistance in trying to locate my luggage and I must compliment him in doing what, I believe, was more than in his line of duty. It is such kind of service that Mr. Campbell offered me that will make Air West a success."



JET-SET PET -- Duffy, a champion Corgi, expects no tip from his mini-skirted mistress as he holds her ticket atop her luggage while she prepares for a jet flight at the Hughes Air West counter at San Jose (Calif.) Airport. But what better way, says our bag-watching hero, to get a deserved pat on the head during National Dog Week, beginning Sept. 20. Nearby leg-watchers, on the other hand, are getting their reward now.

Letters Tell Bold Tale; Passengers Like Service

It's nice to know your good work is appreciated!

This evidence of appreciation is measured in customer letters received by the airline. In June, for example, for the first time in memory, the number of complimentary letters exceeded the number of complaints. One group of employes, those involved with in-flight service, received 35 letters of praise and not one complaint during the month.

Larry Curns, director of customer service, said all letters are answered and all complaints are investigated by his department. He said it was important that all letters, whether original or copy, complimentary or complaint, be sent to his office for action.

General manager Irving Tague said he was encouraged by the trend.

"It appears employes are measuring up to our expectations by giving customers the service they deserve," he said. "But we can't rest on a few good months. Upgrading customer service is something every employe must work on constantly if we are to maintain a good reputation with our passengers."

The trend has definitely switched to the positive side: Company-wide, the June total was 52 compliments versus 34 complaints. In January, by the way of contrast, the company received only 44 favorable letters, compared with 140 complaints.

While in-flight service had a perfect no complaint record in June, reservations received only seven complaints, down from 32 in January, and stations received only 21, down from 91 in January.

This positive trend is marred only by a slight increase in claims for lost, damaged or mishandled baggage.

Obituary

Alfred R. Bone Jr., regional vice president of American Airlines, and a veteran of 42 years in the airline industry, died Sept. 7, in Los Angeles after a short illness. He was 63.

Bone was well known to many Hughes Air West employes.

Miller, Davis, King Fill New Director Positions

Three men have been named to new director positions with Hughes Air West.

Arch Miller was named director of passenger information services. He will be responsible for development of an automated passenger name record reservation system. **Miller** returns to Hughes Air West from Control Data Corp., where he was regional manager of airline marketing. His previous experience with Hughes Air West began in 1959 when he worked as a station agent at Ontario, Calif. He moved to Phoenix as reservation agent



Arch Miller



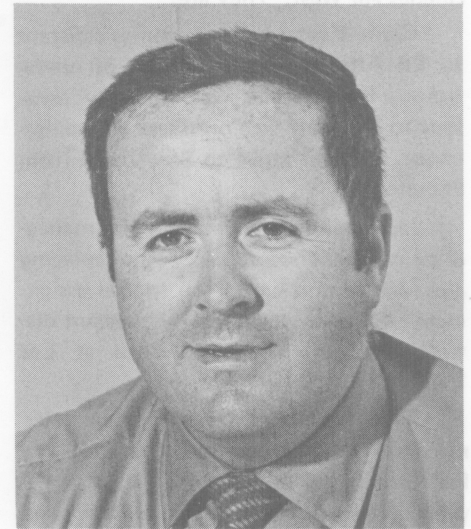
Hugh Davis

and later became chief reservation agent, district reservation supervisor, system reservation manager, assistant director of reservations, assistant director of reservations for automated systems and director of reservation services. He is a native of Independence, Iowa.

Hugh Davis was named director of advertising. He joins Hughes Air West from Sullivan, Stauffer, Colwell and Bayles where he was advertising account executive for the Northeast Airlines account, a

position he held for eight years. **Davis** joined Foote, Cone and Belding advertising agency in 1944. He later became executive vice president and director of FC&B. In 1953 he formed a television film production firm with Bob Hope. He was also general manager of Puck - The Comic Weekly. He is a native of New York City.

Larry King was named director of budgets. **King** joined Hughes Air West in 1966 as a junior accountant. He since served as supervisor of payroll, budget



Larry King

analyst and manager of budget operations. Before that he was with the certified public accountant firm of Robinson, Nowell, and Co., in San Francisco. He is a native of San Francisco and a graduate of the University of San Francisco.

Training Department Names Ten; Station Instructor Posts Filled

Ten men have been appointed to training positions with Hughes Air West. They are:

--**Capt. W. T. Miles** becomes flight instructor at Phoenix. He was previously line captain based at Phoenix.

--**W. H. Riddell** becomes customer service instructor at Phoenix. He was an agent at Pasco.

--**R. L. McKelvey** moves from station agent at Phoenix to customer service instructor there.

The following men were named to fill newly created regional station instructor positions.

--**Harold Carpenter**, former chief agent at Pasco, goes to Boeing Field.

--**Dave Caton**, former San Francisco lost and found agent, goes to Las Vegas.

--**Donn Anderson**, former Los Angeles agent, stays at Los Angeles in the new position.

--**Jim McGill**, moves from station trainer at Phoenix to San Francisco.

--**Tom Joyce**, station agent at Boeing Field, goes to Portland.

--**Ken Libby**, station agent at Redding, moves to Phoenix.

--**Bob Butler**, station agent at Portland, moves to Salt Lake City.

Two reassignments were announced in the training department by director **Gene Neavitt**: **Hank Tordel** was named manager of maintenance training and **John Palmer** was named manager of station and reservation training. Both previously held managerial positions within the training department.

Military Fares Begin

Military standby fares have been initiated in a selected market test within the Hughes Air West system.

Perry Jackson, manager of military sales, said the 50 per cent standby fares would be applicable between the following points: Boise-Los Angeles, Boise-Salt Lake City, Boise-Spokane, Los Angeles-Monterey, Los Angeles-Salt Lake City, Los Angeles-Spokane, Portland-San Francisco, Portland-Seattle, Salt Lake City-San Diego, Salt Lake City-Spokane, San Diego-Spokane, San Francisco-Seattle.



Ken Hammock



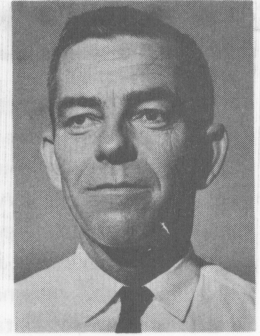
Owen Hayhurst



Charles Hom



Junie Morosi



Clyde Kostenbader

Twelve Get Management, Supervisory Jobs

Twelve persons have been appointed to managerial and supervisory positions with Hughes Air West. They are:

--**Clyde Kostenbader** becomes assistant to **Ed Altman**, vice president of operations. **Kostenbader** was formerly assistant to the staff vice president of maintenance. He will move to San Mateo from Phoenix.

--**Jack Dumire** becomes district manager of maintenance at Las Vegas replacing **Jim McManmon** who is on special assignment. **Dumire** was formerly assistant district manager of maintenance at Las Vegas.

--**Junie Morosi** becomes regional sales manager for Australia and the southern Far East based at Sydney. She has 13 years experience in various airline sales positions and also was a reporter for the Manila Times.

--**Jim Jenks** becomes district sales manager at Sacramento replacing **Jim Martin**, new Sacramento station manager. **Jenks** has previous airline district and regional sales manager experience.

--**Ken Hammock** becomes manager of purchasing at San Francisco. He was formerly a buyer in the purchasing department and has eight years experience with Hughes Air West.

--**R. J. Donahue** joins Hughes Air West as manager of payload control at San Francisco, a new post. **Donahue** will coordinate flight information between reservations, sales, scheduling and operations.

--**Del Brown** becomes manager of hostess training at Phoenix. He previously served as supervisor of hostess training and in various other training department positions. He joined Hughes Air West in 1963 as a reservation agent.

--**T. M. Bayer** becomes supervisor of maintenance control at Phoenix. He was previously a maintenance controller and has been with the company since 1960.

--**Owen Hayhurst** joins Hughes Air West as personnel representative at San Francisco. He will conduct special projects in compensation, employe services and benefits.

--**Charles Hom** joins the company as airline systems planner for financial and accounting systems. He brings more than 15 years experience in management, accounting and systems analysis. He joins Hughes Air West after having been manager of general accounting of the electron tube division of Varian Associates.

--**John Leonhardt** joins the company as buyer in the purchasing department at San Francisco replacing **Hammock**.

--**R. M. Williams** becomes a maintenance controller at Phoenix. He was previously a mechanic at Phoenix maintenance. He replaced **Bayer**.

WAL Gets Phoenix-Seattle

Western Airlines has been awarded non-stop authority between Phoenix and Seattle/Portland. Hughes Air West had been an active participant in the case.

Hallock, Mickelson to Match

Bernie Hallock, director of general accounting, and **Capt. Phil Mickelson**, Las Vegas, will represent Hughes Air West later this month in the World Airline Golf Tournament at Durado Beach Golf and Tennis Club, San Juan, Puerto Rico.

Hallock and **Mickelson** will team up in the 36-hole best ball event.

Employee Response Good On Suggestions Program

Hughes Air West's employe suggestion program has drawn a good response in its first month of operation.

Wayne Wiggins, director of personnel and coordinator of the program, said 37 suggestions were received in the first three weeks of the program. "Most of them," he said, "showed a great deal of thought and some of them have a lot of merit."

He said only one suggestion had been rejected -- because it had been carried out on the day it was received.

"It was a good suggestion," said **Wiggins**. "The company just thought of it first."

All employes are encouraged to submit suggestions they feel will reduce operating costs, improve operations, improve customer service, increase revenues, reduce safety hazards or better promote employe/employer relationships.

Adopted suggestions win the suggestor up to 10 per cent of the anticipated annual savings to the company or an assigned amount when the suggestion does not actually represent a dollar saving. The maximum award will be \$10,000 and the minimum \$25.

Suggestion forms have been made available to all employes. Additional forms and program outlines are available through San Francisco personnel office.

Obituary

Funeral services were held Aug. 31 for **Randy Martin**, 17, son of **Jim Martin**, director of schedule planning.

Randy was killed Aug. 28 in a hiking accident.

Interline Bargains

El Presidente Hotel, Acapulco, offers \$10 double and \$8 single to airline employees. Write for reservations to General Manager, El Presidente Hotel, Avenue Presidente Miguel Aleman, Acapulco, Mexico. Offer good now through Dec. 15.

For Disneyland Magic Kingdom Cards, which allow special discounts to employees, write Jim Garvin, Hughes Air West Interline Sales Manager, San Francisco general office.

Flagship Hotels, a subsidiary of American Airlines, offers interline rates of \$5 a person double and \$8 single at the newly opened Ala Moana Hotel in Honolulu. For reservations, write on company letterhead with supervisor's signature to General Manager, The Ala Moana Hotel, 404 Piikoi St. Honolulu, Hawaii, 96814.

American Airlines' Hawaiian service is available to Hughes Air West employees from American's gateway cities of New York, Chicago, St. Louis, Detroit and Boston. Service charge is \$10 one-way coach and \$25 one-way first class. Travel beyond Hawaii on American will be on a 75 per cent space available and 50 per cent positive space basis. Submit requests through the pass bureau.

United Air Lines has restricted pass travel on its 747 flights. Until further notice, no pass transportation will be allowed on United 747 aircraft for either interliners or United employees.

Air France Haiti and Martinique interline weekends are offered at \$50 and \$60, respectively. The Haiti tour takes four days and leaves from Miami. The Martinique tour is also four days and leaves from New York. Price of both includes positive space air transportation, transfers, hotels, two meals a day, cocktails and some extras. Tours leave on set dates in September, October and November.

Discount prices on film development are available through Air West Employees Film Club. Write Air West Employees Film Club, P. O. Box 61, Ontario, Calif., 91764, or use special mailer recently supplied to all employees through COMAIL.



NEW EQUIPMENT — A portion of the new ground equipment delivered to the Las Vegas station is shown here. Similar equipment is being delivered to other stations around the Hughes Air West system as part of a major improvement of the company's freight and baggage handling capability. Drivers of the baggage cart tugs are (from left) John Crabbe, Earl Dieffenbaugh, Paul Gaik, Milton Park and Raydon Spring.

Company to Support Employee Club

Hughes Air West management has approved a plan whereby the company will provide \$12,000 annually toward operation of the Hughes Air West Employees' Club.

Rick Gostyla, assistant to general manager Irving Tague, said company support would be given to regional clubs in proportion to the number of employees at each location. Local clubs may continue to provide their own finances through admission fees, special item sales and raffles. Gostyla said money received from the sale of such company-related items as lost luggage, scrap metal, X-ray film and vending machines would be distributed proportionately among the clubs.

A coordinating committee, comprised of the regional club presidents, presented the company support program to management Aug. 10. Committee members were Bob Butler, Portland; Rick Steele, Seattle; Ron McCready, Los Angeles; Bob Akey, Phoenix; Jack Greenbaum, San Francisco; and Vic Sperotto, Las Vegas.

Employees at local stations wishing to use their portion of the funds should submit a request to the regional club treasurer, who will relay the request to Wayne Wiggins, director of personnel. Allotments will be made to the stations in accordance with the number of employees on board Aug. 1, 1970.

Apple Valley Service Restored Sept. 1

Hughes Air West resumed service to Apple Valley Sept. 1 with special "apple flights" from Los Angeles.

Scheduled F-27 propjets, serving the 70,000 residents of Apple Valley, neighboring Victorville, Barstow and George Air Force Base in Hesperia, will depart from the new Apple Valley Airport at 8:45 a.m. and 7:40 p.m. daily for the 45-minute flight to Los Angeles. Flights will depart Los Angeles for Apple Valley at 7:40 a.m. and 6:40 p.m.

Fresh apples commemorated the re-

newed service. Miss Andee Chandler, honorary Miss Hughes Air West - Orange County and daughter of Santa Ana station manager Tom Chandler, handed out complimentary apples to arriving and departing passengers.

John Nelson, formerly station agent at Kalispell, Mont., was named chief agent at the station. He will be under the supervision of Chandler.

Service to the area was suspended in 1966 because of insufficient facilities. Since then the community has built a completely new airport.

Q and A Corner

Employees are encouraged to submit questions to the Editor.

Q. Will any equipment changes be necessary if the CAB approves the application to fly Los Angeles to Spokane non-stop? In other words, is a fully loaded DC-9-30 capable of making the flight under all conditions?

A. No equipment changes are planned if the route application is approved. A DC-9-30 with a full load of passengers and fuel will fly non-stop from Spokane to Los Angeles, even on the hottest days, with considerable reserve.

Q. I was recently asked to deplane at a thru-station so revenue passengers could be accommodated. This is part of the privilege and I understand it. However, among those boarding the aircraft after I was deplaned was another Hughes Air West employe and his family. He is senior to me in position and years in service but he was not traveling on company business. Was this situation handled correctly?

A. The Master Manual states that a non-revenue passenger may be deplaned at a thru-station to board revenue passengers or non-revenue passengers traveling on company business. If there were no other problems, emergencies, or special circumstances involved, then the situation you describe was not handled properly regardless of the boarding employe's seniority or position. Non-revenue passengers boarding up-line always have precedence over non-revenue passengers boarding at a thru-station. Positive space transportation is to be used on company business only. Displacement of revenue passengers by company business travel is to be done only when the critical interest of the company or the community exists.

Q. It has now been almost 2 1/2 years since the merger and as yet, there has been no consolidation of the credit unions into one working unit. When will the two existing credit unions become one?

A. The two existing credit unions, which operate independent of Hughes Air West, are actively pursuing negotiations which it is hoped will bring about a merger. Any merger that takes place must be accomplished under the rules and regulations set forth by the National Credit Union Administration.

Q. Because of the relationship of the ownership of this company and that of some Reno and Las Vegas hotels, can Hughes Air West employes expect special rates at any of the Hughes resort hotels?

A. Hughes Air West employes receive the same airline discount offered to employes of other airlines at the Hughes hotels. There are no special arrangements.

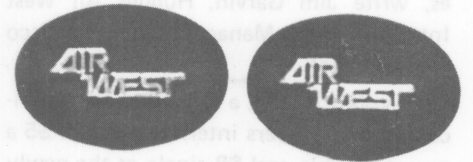
HUGHES AIR WEST

SAN FRANCISCO INTERNATIONAL AIRPORT
SAN FRANCISCO, CALIFORNIA 94128

Address Correction Requested
Return Postage Guaranteed

AAL Loses Route

The Civil Aeronautics Board on Aug. 17 awarded American Airlines authority to operate between Salt Lake City and Chicago/Baltimore. The CAB withdrew the authority Aug. 17 saying such authority was not at issue in the proceeding and that it had been "inadvertently" awarded. Hughes Air West had been a party to the case. Further disposition of the case has not been announced.



Air West cuff link sets are being offered for sale at cost this month by the Hughes Air West Employes' Association.

The sets feature the Air West logo in silver or gold on a black oval background. They are being sold at \$2.95 each.

Place orders for these items by contacting the employe club special items representative in your area. They are: **Ken Phillips**, Phoenix general office; **Tom Reedy**, Los Angeles station; **Vic Sperotto**, Las Vegas station; **Steve Goliglea**, Portland station; **Bill Gerrard**, Seattle sales; or **Walt Kupper**, San Francisco general office.

BULK RATE
U. S. POSTAGE
PAID
San Carlos, Calif
Permit No. 183