

# HUGHES AIR WEST

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HUGHES AIR CORP.

December, 1970



**AD AWARD** — Hughes Air West advertising director J. Hugh E. Davis, on the left, and advertising coordinator Tom Finn show the award the company received for its "Change is in the Air" ad.

## Company Wins National Ad Award

The nation's leading newspaper and advertising journal, Editor and Publisher Magazine, has given a Hughes Air West newspaper advertisement an award for excellence in two-color reproduction.

The company's "Change is in the air" advertisement was named the best two-color ad in the nation appearing in newspapers under 100,000. The ad was submitted to the annual contest by the Tucson Daily Star, only one of many newspapers in which the ad appeared. More than 3,500 newspaper advertisements nationwide were entered in the 1970 event, the largest in its 14-year history.

Hugh Davis, Hughes Air West's director of advertising, said the ad was created by

Foote, Cone and Belding ad agency.

Judging was based on design, application of the ad to the newspaper medium, whether or not it was a good ad, and the effective use of color.

## Anti-hijack Measures Begin at All Stations

New security procedures designed to prevent hijacking of aircraft have been put into effect by Hughes Air West.

Ed Altman, vice president of operations, said, "We are upgrading our system-wide security to assure continued passenger safety. In doing so, we are joining other air carriers in an effort to reduce the possibility of hijacking."

The coordinated security program will consist of armed sky marshals aboard all aircraft as well as electronic ground surveillance equipment for detecting concealed weapons before they are smuggled on board aircraft.

Bob Bauter, director of security, said a Federal Aviation Administration — approved ground screening procedure will be used at all 72 company terminals.

Some large stations will have an advanced version of the surveillance program, including electronic weapon-detecting equipment. At these stations all passengers will undergo a multi-step screening procedure and pass through the weapon-detecting equipment before boarding the aircraft. If a passenger fails a set number of the screening processes, most of which are carried out without his knowledge, he is turned over to a plainclothes federal marshal for an interview and possible detention. FAA experience with the screening procedure shows that less than

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*"The approaching holiday season provides for all of us a time to focus personal and thoughtful attentions on our families, friends and co-workers.*

*I would like to take this opportunity to extend to every Hughes Air West employe and family my warmest personal wishes for a very merry Christmas and happy New Year."*

Irving T. Tague  
General Manager



**VIET VISIT** — Training Director Gene Neavitt, right, gives trainees from Air Vietnam a tour of Hughes Air West maintenance facilities, including a DC-9-30 which was undergoing periodic maintenance. From left are Hank Tordel, manager of maintenance training; Huynh Van Taut, Air Vietnam; Jaynie Smith, Pan Am training secretary; Tran Nhu Lang, Air Vietnam; Nguyen Thi Minh Ngoc, Air Vietnam; and Tang Minh Chau, Air Vietnam.

## Air Vietnam Personnel Train at Phoenix

Four sales and management personnel from Air Vietnam recently completed three weeks of training with Hughes Air West at Phoenix.

Gene Neavitt, director of training, said the four were in the United States as part of the State Department's Agency for International Development program. They spent six months with Pan American World Airways in New York City and a short time with Mohawk in Utica, N.Y., before going to Phoenix. They returned to Saigon after completing their training with this company.

The four — Tang Minh Chau (Joe), Miss Tran Nhu Lang (Lang), Miss Nguyen Thi Minh Ngoc (Mary), and Huynh Van Taut (Taut) — were given courses in sales and marketing, reservations, fares, ticketing and management development, as well as an introduction to maintenance. They visited Salt Lake City, Las Vegas and Grand Canyon during their training.

Neavitt said "they were excellent students and in some cases made higher scores on tests than did our own personnel."

In their off-time the four enjoyed shopping and one of them took back an electric ice cream maker that they said would probably be the only one in Vietnam.

## Company Officials to Meet Employees

Face-to-face meetings between all company employes and top executives will be held around the system, beginning in February, Irving Tague, general manager and vice president of corporate services, said.

The meetings will be patterned after

similar meetings held in 1970 where each employe heard first hand about company plans and policies.

Tague; Ed Altman, vice president of operations; and Bob Thrall, vice president of finance, will take part in the meetings.

## Fares Moved Into Line With Other Regionals

Hughes Air West has made significant adjustments to its passenger tariffs that are intended to bring them more in line with other regional carriers.

Hughes Air West was the only regional carrier not to increase fares in last year's general tariff increase. While fares will be higher, the revenue gained per passenger mile in 1971 will still be less than that of other regionals based on 1970 fourth quarter figures.

The major tariff change was combining two previous fares into a single fare. These fares were domestic jet coach and propeller first class fares. They have been changed to a standard, or "S" class fare. This became effective Nov. 19.

Intra-Nevada fares were not changed nor were fares into Mexico from certain domestic points.

Bob Hill, director of traffic administration, said Hughes Air West has been the only regional carrier without either a standard class fare or a first class/coach mix of fares. This resulted in even lower revenue yields to the company.

Effective Dec. 20, the company will cancel all commuter fares between Las Vegas and California points, making "S" class fares in effect for these flights. The fares, however, will not be higher than those of other airlines.

Effective Jan. 11, the company will cancel all Discover America fares, a move which follows a recent decision by most other airlines.

The company has also reduced the amount of the clergy discount. The new clergy fares are based on 66 2/3 per cent of the "S" class fare instead of 50 per cent of the coach fare.

## Scoreboard

### HUGHES AIR WEST TRAFFIC

#### NOVEMBER

	Nov. '70	Nov. '69	% change
PAX	238,292	227,159	+ 4.9
RPM	74,810mil	67,321mil	+ 11.1
Load Factor	46.1	41.4	
On-time	73.3	85.3	



**MERRY CHRISTMAS** — Noel Williams, left, and Paul Good will celebrate a merrier Christmas this year after being named outstanding employees. Both received checks for \$250.

## Insurance Benefit Pays Agent's Medical Bills

A Hughes Air West agent, whom we will call John, once took insurance for granted. He doesn't any more.

During 1970, John and his family piled up \$3,382 in medical bills. John paid only \$720 of that and did not have to pay for the insurance that paid for the rest.

John's problems went this way: early in the year a claim for a skin rash turned into a claim for Hodgkins Disease. Treatment for this ailment called for two visits to the hospital for surgery and many doctor's office visits. John's wife was pregnant and required a Caesarean section delivery. The child required additional hospitalization. John then required acne surgery.

The company's insurance plan paid \$2,600 of the total. The amount John had to pay included \$28 for items not covered by insurance, \$50 each for three family members to satisfy the deductible requirement, and about 20 per cent of the remaining balance.

John did not pay for the insurance because the company picks up the entire bill for this. The only money deducted from John's paycheck was for group life insurance.

## Williams, Good Named Outstanding Employees

Los Angeles aircraft cleaner Noel Williams and Phoenix ground flight instructor Paul Good are Hughes Air West's outstanding employees for November.

Williams was chosen from employees based at Burbank, Los Angeles, Ontario (Calif.), and Santa Ana, while Good was selected from Phoenix-based pilots, crew scheduling and flight training.

Williams joined the company in 1968 in his present position. A sample of the letters nominating him said, "... he has always carried more than his share of the load. He is courteous, punctual and pleasant." "... it's a pleasure to pull into Los Angeles and find a cleaner like Noel Williams. He never complains about anything you ask him to do." "This crew would like to commend the cheerful and thorough manner Noel Williams always has when he cleans the aircraft."

For Good, who joined the company in 1963 as a mechanic, the comments were similar. "He is an instructor with outstanding natural abilities." "He is a total expert in his field." "He has been unanimously praised by all pilots who take ground school from him." "He accepts new assignments with enthusiasm."

Good and Williams received checks for \$250 and became eligible for the annual outstanding employee award of \$500, trip passes and a week paid time off.

Employees eligible for the December award are those based in Phoenix in quality control, avionics, instrument and avionics services and those in stations at Salt Lake City, Twin Falls, Sun Valley, Pocatello, Idaho Falls, Boise, Baker and Ontario, Ore.

**EDITOR'S NOTE:** This publication will be distributed internally via comat to all employees until further notice. Originally, it was planned to be mailed to employee homes while internal distribution is phased out. The original plan will be resumed as soon as an accurate, complete list of home addresses is developed.



**FOREIGN OBJECT DAMAGE** — Foreign objects, possibly a small bolt or hard rock or piece of ice, caused engine crippling damage to this jet engine fan blade held by engineer Monte Varah. Even the nicks on the upper right edge of the blade, while appearing minor, can cause engine failure. Repair bills can be as high as \$85,000. Varah said most damage occurs during taxi, takeoff or landing when foreign objects are ingested into engines.

## New Dress Standards For Interline Travel

Employees traveling as non-revenue or reduced-rate passengers on other airlines are expected to meet minimum dress standards and be able to provide positive identification, John Malloy, director of employee travel benefits, said.

Hughes Air West has received letters from at least three airlines stating that non-revenue passengers may be refused boarding if they are unable to provide positive identification in addition to their ticket. They may also be refused transportation if dress standards are not met. Preferred are coats and ties for men and dresses or tailored pant suits for women.

Malloy said he expects all other carriers to establish similar requirements soon.

## Civic Groups, Chambers Attract Company Support

Hughes Air West holds membership in more than 100 civic organizations around the system, including 75 chambers of commerce.

The company is represented at most of the organizations by station managers and in cities where they are based, by district sales managers.

Membership in these civic organizations cost the company more than \$10,500 in 1970.

Belonging to civic organizations gives the company a direct voice in community affairs and demonstrates Hughes Air West's concern for the economic and social well-being of each area.

Local representatives take an active part in organization activities. Many company employees are officers, members of boards of directors or committees.

A company committee to evaluate membership in various civic groups consists of **Lew Hawkinson**, treasurer; **Dick Neal**, director of sales; **George Galvin**, director of public affairs; and **Lee Pitt**, director of public relations.

## Name the System Contest Announced Winner Gets Hawaii, Cash, Time-off

Name the company's new computer reservation system and you will win positive space transportation for two to Hawaii, two days paid time-off, three nights in a hotel and \$100 spending money.

**Arch Miller**, director of passenger information systems, said all Hughes Air West employees are eligible to win and that each employee may submit as many entries as he wishes.

Miller said the name should indicate the characteristics of the computer reservation system and the new message switching system. "We will have the fastest, most accurate advanced computer reservation system in operation. We are looking for a name which will signify this," he said.

Examples of other airline names for their computer reservation systems are: Western, "Accu-Res"; Braniff, "Cow-



**A NEW LOOK** — San Francisco hostess Mary Jo Knapp models for stylist Peter Hantz during the hostess department's recurrent training program emphasizing personal appearance.

boy"; Ozark, "STAR"; American, "Sabre"; Continental, "Sonic-360"; North Central, "Escort"; and Northwest, "Insta-Res."

Miller said the name may be a word, series of words or an acronym for a series of words. (Ozark's STAR stands for Selective Telecommunications And Reservation system.)

Entries must be submitted to Miller in the San Francisco general office by 5 p.m. Jan. 7. Contest screening will be done by Miller, **Patti Reynolds**, manager of reservation procedures; **Paul Howe**, manager of reservation systems; **Joe Roman**, manager of reservation systems training; **Kip Wharton**, director of stations; **Bud Donohoe**, director of ground communications.

Operation of the message switching system is scheduled for completion in February with full operation of the reservation system coming in mid-May.

## Get 'Pizzaz', Hostesses Told in Training Class

More than 400 Hughes Air West hostesses found out what hair styles give them "pizzaz" at a series of half-day refresher training courses focusing for the first time on hair grooming.

The sessions, given during November and December at each domicile as part of the hostesses' periodic standardization training course, were conducted by beauty experts, each acknowledged as the top in his field. Hostesses spent either the morning or afternoon in these beauty seminars; the other half of the day they were instructed on winterization procedures.

In San Francisco one of the area's foremost stylists, Peter Hantz of the Ponce College of Beauty, gave each hostess a consultation, then recommended hair recoloring or restyling as needed to better complement her face. To dramatize his point, Hantz worked with the girls, restyling hair or putting on wigs of different shades.

Appealing to girls who don't always have time for a hairdresser, the beauty experts also told the hostesses how best to take care of their hair themselves at home. Home beauty tips included everything from a baking soda hair rinse to a mayonnaise hair condition treatment.

Summing up his beauty philosophy, Hantz' simple words won instant nods of agreement from his classes of hostesses:

"There's no way to have a happy day, if you don't look great!"

## Obituaries

**Bob Heckert**, 49, station agent and former station trainer at Las Vegas, died Nov. 25 of a heart attack.

Heckert joined Hughes Air West in 1966 following his retirement from military service. He was not married at the time of his death.

**Barbara J. Jennings**, former San Francisco counter agent, died Nov. 24 after a long illness.

She joined the company in 1948 and took an extended leave of absence in 1965 because of illness.



**SKI TROPHY** — Three members of last year's company ski team admire the plaque won in the World Airline Ski Race in Alaska. From left are Tim Adderson, Boeing Field agent; Nancy Soukup, Seattle hostess; and Dennis Rose, San Francisco flight control. Competitive races to select a team to participate in this year's race will be held in January at several points around the system. Details of the tryout races will be released as they become available.

## Chamber Cites Jim Mount

**Jim Mount**, El Centro Station manager, was awarded the Imperial Chamber of Commerce's citation for meritorious service.

Imperial Chamber President Curtis Anderson pointed out in a letter that the issuance of this citation was "one way we have of recognizing a person or group for an outstanding contribution to our organization."

## HUGHES AIR WEST

Published for employes and families of Hughes Air West by the Public Relations Department International Airport San Francisco, Ca. 94128 Ken Jensen, editor

## Company Hosts 4,000 For Sit-down Feast

Hughes Air West was host yesterday for 3,975 guests at a sit-down breakfast, lunch and dinner.

Throughout the system passengers are served 600 hot breakfasts, 1,100 lunches, 400 dinners and 1,875 continental breakfasts — Danish roll and glass of orange juice — on an average day.

During a month Hughes Air West serves more than 16,500 hot breakfasts, 32,400 lunches, 11,800 dinners and 29,800 continental breakfasts. Passengers then nibble, munch and chew their way through a grand total of 80,000 meals each month.

Experts agree that since service is the only thing an airline has to sell, food influences passengers. Happy, well-fed passengers keep coming back.

**Russ Fields**, manager of passenger service, who decides what foods Hughes Air West will serve and how, has helped develop recipes and meals.

He offered to share them with employees. This is the first of a series of menus and recipes from Hughes Air West.

### Beef Chimechuangas

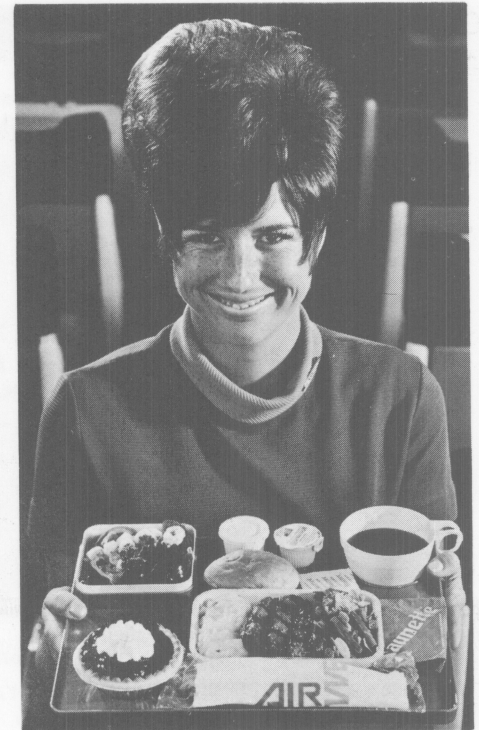
A unique family recipe available only on Hughes Air West flights:(serves four)

- 2 pounds boneless beef chuck or choice stewing beef
- White pepper
- Garlic powder
- 2 crushed bay leaves
- 1/4 cup chopped onion
- 1/4 cup chopped celery
- 1/4 cup chopped green pepper
- 1 teaspoon oregano
- 2 eggs
- 8-inch frozen or fresh tortillas

Dice beef coarsely and place in boiling salted water. Add white pepper, a pinch of garlic powder and bay leaves. Cook until meat is tender to the fork then remove from heat, drain and spread meat on a sheet pan to cool, saving broth.

When the meat is cool add the onion, celery and green pepper. Mix in the oregano and eggs. Add broth until mixture sticks together in a meat loaf consistency.

Square off two opposite tortilla edges. Place about 3 ounces of meat filling in



**TASTY DISH** — Phoenix check hostess **Toni Brown** offers one of Hughes Air West's most pleasing meals to the camera.

center of tortillas and bring one round edge over the meat filling and then the opposite round edge. Turn in the left and right square edges of the tortillas over meat and continue to roll the meat inside the tortillas. Place rolls, crease side down, into a hot frying pan filled with 1/2 inch oil and brown evenly. Place on a rack to drain.

To accompany these Beef Chimechuangas serve buttered rice topped with strips of pimiento; refried beans; a green pepper salad with an oil, vinegar and basil dressing.

## Year's Busiest Days Recorded Last Month

Three of the busiest days of the year fell within the last six days of November.

Wednesday, Nov. 25, with 12,165 revenue passenger boardings and a 65.3 per cent load factor, was the busiest day of the year and one of the busiest ever for Hughes Air West. Sunday, Nov. 29, saw a 69.9 per cent load factor with 11,092 revenue passenger boardings. On Monday, Nov. 30, 10,127 revenue passengers were boarded for a 59.4 per cent load factor.



**GOLF WINNERS** — Capt. Bill Lea, left front, and Chet Rosenberg, right front, were the low gross and low net winners, respectively, of the employes' club golf tournament held in Phoenix in November. In the back row, from the left, are Capt. Phil Mickelson, 2nd low gross; Capt. Tom Lampman, 3rd low gross; and Jerry Smith, a guest who won 2nd low net. Not shown is Dan Mills, a guest, who won 3rd low net.

## ATA Names Bauter Committee Chairman

Bob Bauter, Hughes Air West's director of internal security, has been elected chairman of the American Transport Association's Security Committee.

The group develops standards and recommends procedures for physical

security of airline property. Most recently, the committee's 12 sub-committees at that many major airports in the U.S. have been working with the Federal Aviation Administration on the federal anti-sky-jacking program.

## Anti-hijack Measures

From Page 1

one per cent of all passengers ever reach the interview stage.

"This system is the best available because it provides the maximum safety for the passenger and the company and the least in passenger inconvenience," Bauter said.

The weapon detecting equipment is harmless to passengers and will not damage photographic film or magnetic recording tape.

Bauter said only municipal, state and federal law enforcement officers are allowed to carry firearms aboard aircraft. Firearms used for hunting are to be stored in the baggage compartment, without exception.

## Sara Andrews Retires

Sara Andrews, cashier in the San Mateo office is retiring this month after 11 years with Hughes Air West. Sara joined the company in 1959 in the San Francisco accounts receivable department. She will continue to reside in her Millbrae home.

## New Union Gets Nod

Hughes Air West mechanics voted 356 to 231 to replace the International Association of Machinists and Aerospace Workers Union with the Aircraft Mechanics Fraternal Association.

In the election, that was under the supervision of the National Mediation Board, 592 out of 642 eligible ballots were cast.

## Interline Bargains

KLM offers the following tours: four days in Curacao, \$122 a person; five days in Budapest, \$110; six days in Yugoslavia, \$135; or five days in Vienna, \$135. For full details, application form and brochure, write KLM Royal Dutch Airlines, 609 Fifth Ave., New York, N.Y., 10017.

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Air France interline tours to Paris, The French Riviera, Paris, Nice, Rome, Lisbon and the Soviet Union have been announced. Tours range from \$83 for a Paris weekend to \$199 for 10 days in Russia. Write Interline Department, Air France, 1350 Avenue of the Americas, New York, N.Y. 10019.

• • • •

Sabena announced its "Friendship Fare" of \$100 providing transportation anywhere on its European system. Contact Hughes Air West Pass Bureau.

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Albert Pick Hotels in 25 U.S. cities offer reduced rates to airline employes. Advance reservations required through Tour and Agency Sales Manager, Pick-Congress Hotel, 520 South Michigan Ave., Chicago, Ill. 60605.

• • • •

SAS offers 75 per cent reduced rate transportation from U.S. gateways to Europe. Area fares of \$80 and \$100 are also available. Several inclusive interline tours are available at reasonable cost. Contact Hughes Air West pass bureau for copy of tour brochure.

• • • •

Leisure Wheels of San Francisco offers a self-contained motorhome, capable of sleeping six people for 20 per cent off the daily rate of \$28 to \$38. The motorhome features a full kitchen, hot and cold water, toilet and shower. Twenty per cent discount is effective Oct. 1 - March 15. The discount at other times is 10 per cent. Airport pickup is available. Write Leisure Wheels, 125 El Camino, San Bruno, Ca. 94066 or phone (415) 588-4163.

## We Get Letters...

From a young student in Los Angeles: "It is a pleasure to see your Air West take off and land. Usually I see many of the same airlines take off and land each day and I get sick of it. With your planes, it doesn't bother me."

. . . .

From a San Francisco Hughes Air West employe: "When my car stalled in heavy traffic, the only people to help me were four Hughes Air West employes in a company station wagon. They pushed my car out of danger, allowing the continued smooth flow of traffic. They then waited until I was able to start my car before they left. The company can be proud of employes like these."

. . . .

From a Georgia doctor commending an unidentified San Francisco agent: "Without his helpful service we wouldn't have made our connections to Atlanta."

. . . .

From an Orange County son-in-law: "Your people graciously carried my visiting mother-in-law, who is a heart patient, on and off the plane."

. . . .

From a GI who, even though his flight was delayed three hours, wrote: "Once again you have been very good to me . . . I have flown with you many times before and each time you treat me superbly."

. . . .

From two passengers aboard a Los Angeles to Tucson flight: "We have flown most airlines in the U.S. and our flights on Hughes Air West have been the most pleasant — the personnel the most gracious of any."

## Two Men Appointed to Management Positions

Two men have been appointed to management positions with Hughes Air West.

**Joe Oliver**, 33, joined the company as assistant to **Bob Jorgensen**, staff vice president of maintenance.

Before coming to the company, Oliver was manager of the credit union at Williams Air Force Base, Chandler, Ariz. He is a bachelor and lives in Tempe, Ariz. He

attended West Texas State University at Canyon, Texas.

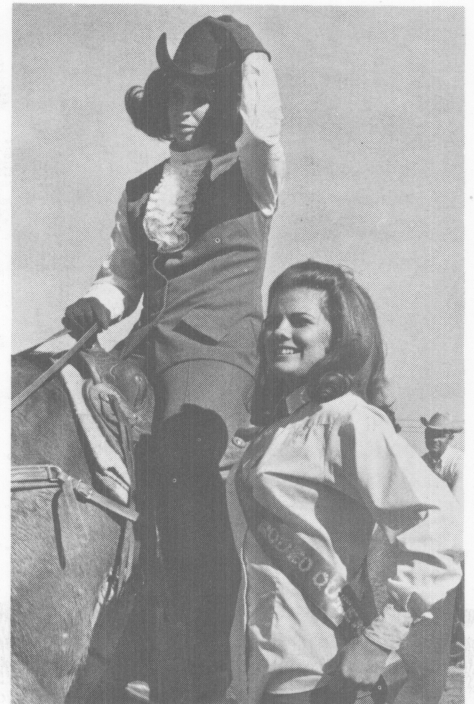
**Dan Donnelly**, 26, former Portland station agent, has been named cargo sales representative for the northern portion of the system. He will be based at Portland but will have cargo sales responsibility for all cities north of San Francisco. Donnelly joined the company in 1968.



Joe Oliver



Dan Donnelly



**RODEO QUEEN** — Barbara Scheinbaum, Phoenix reservation agent, rests astride her horse after being crowned queen of the Arizona Industrial Rodeo Association. The outgoing queen, Joyce Bloins, stands by.

## Phoenix Res Agent Named Rodeo Queen

**Barbara Susan Scheinbaum**, 21, a Phoenix reservation agent, has been named 1971 statewide queen of the Industrial Rodeo Association of Arizona.

She was crowned by the outgoing queen, Joyce Bloins of Scottsdale, in ceremonies Nov. 21 at the Mesa Mounted Patrol rodeo arena.

Following her coronation-on-horseback, brown-eyed Barbara commenced her reign by presiding over the association's annual two-day family rodeo at the Mesa arena. She also participated in two rodeo events.

Barbara, the daughter of San Mateo executive secretary Fran Scheinbaum, was picked from a field of seven candidates representing 23 Arizona-based companies from which come the association's 200 family membership. Queen aspirants were judged on the basis of horsemanship and personality.

## Service Anniversaries Celebrated by Employes

These employes celebrated 15- and 10-year service anniversaries in December and 5-year anniversaries since May, 1970:

### FIFTEEN YEARS

Fresno — Jim Zamensky, Station manager. Phoenix — R. A. Dunbaden, lead inspector and W. H. Timberlake, mechanic. Las Vegas — W. J. Mitchell, assistant district manager of maintenance and J. Clayton, cleaner. Seattle — H. G. Chinn, mechanic.

### TEN YEARS

Special assignment — Jim McManmon. Klamath Falls — G. W. Holmes, agent. Redding — Bill Hicks, station manager. Las Vegas — R. K. Odman, mechanic. Phoenix — Harry Mealey, reservation manager.

### FIVE YEARS

Seattle — R. W. Jackson, D. H. Pingree, Capt. P. A. Lane, J. M. Mjoen, R. E. Nelson and B. L. Lyle, flight department; P. McDonald, S. M. Grieser, S. M. Martin, L. Wiesman, Nancy Soukup and R. V. Evans, hostesses; R. L. Blair, station agent; W. C. Parker, senior crew scheduler; B. J. Freymuth, L. Blair, M. V. Keifert and L. E. Shea, reservation agents; L. C. Ball, teletype operators.

Phoenix — L. M. Hillbert, C. H. Kureshy, L. J. Edwards, J. M. Gilchrist, B. E. Lambert, A. A. Wright, Susan Berube, K. Godare and D. L. Stevens, hostesses; Alice Taylor, hostess instructor; D. A. Kuszynski, R. J. Gomez, G. G. Andrews, R. R. Haines, R. E. Dahlke, W. W. Lundblad, D. G. Dobrenz, D. L. Williams, F. J. Berger, L. S. Bleak, W. E. Goodman, R. A. Rovey, H. E. Sherrow, J. A. Kelly, K. L. Mills and J. N. Lauffer, mechanics; Levi Thornhill, aircraft engineer; D. W. Trump and J. M. Cooper, secretaries; Ed Dorris, manager of purchasing; Gerry O'Dell, senior timekeeper; C. L. Barton, clerk; C. J. Hourigan, maintenance control; M. E. Miller, check hostess; K. H. Phillips, maintenance scheduler;

Lew Knerr, director of engineering; O. M. Bennett and E. Wing, reservation agents; D. R. Nelson, instructor; W. I. Eichler, M. M. Griffin and K. D. Lord, flight officers; C. D. Olberg, engineer; Bob Andre, manager of warrants; R. V. Evans maintenance administration; W. T. Wade, maintenance control; D. A. Pyburn, lead stock clerk; C. E. Rhodes, stock clerk; E. E. Lewnau, manager of aircraft planning; G. G. Simpson, maintenance scheduler.

Monterey — J. V. Jones, ticket agent. San Diego — Geoff Turner, district sales manager. Boise — D. F. Wollen, station agent. Reno — J. H. Mueller, station agent. Cedar City — R. J. Crofts, station agent.



**AS GOOD AS MONEY** — Just a portion of the more than one-million coupons from a food manufacturer donated by Hughes Air West and Delta Airline employes arrive in San Francisco. Linda Sartori, secretary, and lost and found agent Art Woods assisted in the collection. The coupons were turned over to a 30-month-old boy for the purchase of an artificial kidney machine. The collection began after Spokane agents Fred Primmer and Doug Dyche alerted the Hughes Air West system of the need for a machine. Delta employes joined in the campaign. The combined effort made the project a success.

San Francisco — C. F. Bickelman, J. M. Schnell, L. Mayoral, C. L. Branchfield and S. E. Johnson, reservation agents; Joe Smith, regional sales manager; Wayne Warmuth, chief station agent; R. J. Jones, chief station agent; Tina High, check hostess; F. W. Rothaug, stock clerk; M. C. Herfernan, senior transcription operator; G. J. Jorgensen, Capt. W. E. Herzberg, H. G. Friesen, R. R. O'Neal, D. B. Burnham and Capt. R. C. Schneider, flight department; F. V. Daley, senior accounting clerk; H. W. Polansky, station agent; S. K. Cameli, L. L. Lang, B. L. Zelis and P. I. Veckie, hostesses; Fran Gray, manager of benefits and records; Terry O'Donnell, supervisor of accounts payable; E. M. Bryant, accounting clerk; W. O. Peterson, accounting clerk; S. J. Wood, accountant; A. O. Jorgensen, clerk; W. L. Holt, crew scheduler; Ken Melie, manager of insurance and taxes; Mike Wilson, director passenger accounting.

Portland — V. Alg, and G. G. Fuller, station agents; V. E. Jones, flight officer. Los Angeles — R. Armengol, mechanic; M. Geiger, C. L. Lufkin and J. Bunch, reservation agents; C. H. Schwarzer, D. L. Allison and W. D. Thomas, station agents. Sacramento — J. M. McClure, ticket agent. Palm Springs — R. R. Lochner, station agent; R. L. Stevens, chief station agent.

Yakima — F. J. Kautzman, station agent. Las Vegas — G. T. Byrd, D. E. Alldredge, Capt. T. J. Graves, Capt. T. E. Keller, J. Stergiou, G. L. Avellar, R. S. Iarussi, Capt. A. Muir, R. E. Eichler, Capt. J. A. Helme and Capt. Phil Mickelson, flight departments; B. H. Lewis, chief station agent; J. D. Johnson, and R. O. Johnson, station agents; D. B. Styck, chief station agent. Ontario, Calif. — E. J. Guckert, station agent. Tucson — G. R. Warner, station agent. Santa Barbara — K. R. Hedrick. Salt Lake City — J. F. Sizemore, station agent.

Santa Maria — R. D. Oakes, station agent. Corvallis — G. I. Davidson, station agent. Pasco — G. A. Vaselenko, station agent. Fresno — W. L. Galley, station agent. San Jose — H. L. Williams, station agent. Burbank — J. J. Simpson, station agent. Spokane — L. W. Roberts, station agent. Yuma — R. L. Meier, station agent. Eugene — W. K. Smith, station agent.