

Another C check extension OKed by FAA - 727-200s

An extension on the time between major maintenance inspections on our 727-200s has been granted by the Federal Aviation Administration.

The authorization allows us to conduct C checks every 2,000 hours of flying time—or once about every eight months—instead of the previous 1,600 hours.

This will give us an additional 47 days of flying time with each aircraft before the required structural and systems check in Phoenix, according to Edwin N. Altman, operations vice president.

Such extensions are based on the FAA's study of data from previous inspections which show that more time between C checks would not compromise airworthiness.

We received a similar change in our operating specifications in June on our DC-9 fleet—from every 2,000 operating hours (about every 8½ months) to once annually.

Following 727 C checks early next year, the company plans to petition the FAA for the further extension to annual inspections on the trijets, according to Jack O'Dell, quality control director.

As with the DC-9 extension, such an authorization—to a calendar basis versus an hour limitation—would allow for more orderly long-range scheduling of C checks and other maintenance.

63 ready to aid skiers on Sun Valley nonstop jets from San Francisco, Los Angeles

Sixty-three employees have been selected to be Ski Ambassadors and alternates for the 1978 season.

They have been assigned to Saturday nonstop ski jets linking San Francisco and Los Angeles with Twin Falls, gateway to Sun Valley.

The flights include two roundtrips each Saturday from San Francisco and two from Los Angeles starting Jan. 6 for 13 weeks. (Continued on back page)

Competitor-neglected routes

Oakland-Northwest bid



Terry R. Ashton (left), corporate planning vice president, and Y. Charles Soda, Oakland Port Board president, announce our latest application at a televised news conference.

We have asked the Civil Aeronautics Board for permission to offer nonstop flights linking Oakland with Seattle and Portland.

The application, filed Oct. 31, seeks lifting of restrictions that now would require us to make intermediate stops on all flights between Oakland and the Northwest cities.

If approved, we said we will schedule three daily nonstop roundtrip flights between Oakland and Seattle and two linking Oakland with Portland.

"The routes deserve more service than they're getting," said Terry Ashton, corporate planning vice president. "We're asking the CAB to let us fill that need."

Three airlines currently hold nonstop authority to Seattle and Portland from Oakland, but Continental and Western do not use it. Only one, United, is offering flights, which include one nonstop roundtrip between Oakland and Seattle and three between Oakland and Portland.

We said one of our flights also would serve Spokane, Kallispell and Great Falls beyond Seattle.

South of Oakland, the application proposed service from Mexico and Tucson (via Phoenix) and Fresno.

Eighteen months in development

New flight attendant uniforms —imaginative 'couture' creation

New flight attendant uniforms are in production with a pre-Christmas target for final tailoring and fitting at the domiciles.

The new ensembles have a "couture look," according to designer Mario Armond Zamparelli. The uniform is a tailored, fitted garment with shape-retaining features, he said.

He described the women's uniforms as having a blazer look, the men's as continental.

Russell V. Stephenson, president, said: "A great deal of time was spent coordinating styles, fabrics and ideas with flight attendants throughout the system, the Zamparelli team and management."

"The result is another imaginative and fashionable creation that complements our basic Sundance yellow and Universe blue colors."

The outfit has been in planning stages for 18 months.

The date of issuance and final tailoring depends on the manufacturer's production schedules, according to Woody Reynolds, inflight services senior director. Pre-Christmas is the target, however.

Phyllis Ahlswede, Las Vegas flight attendant manager and new uniform coordinator, said that if the manufacturer, located in the East, can ship the uniforms by Nov. 30, flight attendants can be fitted and donning them by Christmas. If they aren't shipped by that date, it could be as late as mid-January before they're on the line.

Issued to women flight attendants will be (see photo):

- Two jackets;
- Two skirts or pairs of pants, or one of each;

• An all-weather coat; (All of these are SolarTan in color and made of a polyester and wool blend.)

• Four polyester long- or short-sleeved Sundance blue blouses or two of each;

- A sweet briar vest;
- Two Sundance blue smocks;
- Two multi-colored scarves; and
- Dark brown gloves and Sienna tan purse and luggage.

Cost of the complete set of items is more than \$435.

Flight attendants will receive a printed guide for wearing



San Francisco flight attendants model combinations of the new uniforms (from left): Dabra Jones, Natalie Loader, Susie Casafogno and Marilyn Sanders. (We'll show you the men's uniforms next month.)

and caring for the new uniforms.

The current Sundance yellow uniforms have been worn since 1972, with various added supplements and revisions since then.

(The new men's uniform will be detailed in next month's issue.)



18 employees garner 'Top Banana' prize —101 more 'pinned'

A record 18 employees have received the "Top Banana" trophy this month for mention in five complimentary letters from customers.

They are:

- Don Bacheider, ground host, Phoenix;
- Joyce Schmidt, flight attendant, San Francisco;
- John Crocker and Casey Jones, flight attendants, Las Vegas;

- Maryann Fowles, Denise Guillaume, Maura McCarthy and Glenn Walker, flight attendants, Phoenix; and

- Kathryn Andersson, Paul Bristol, Cheryl Gaddis, Marian Malm, Patty Matsumoto, Gertrude Olmsted, Debra Regallo, Sandi Shull, Gary Whitsett and Corrie Withington, flight attendants, Seattle.

The award has been received by 42 employees since the beginning of the year.

The "Top Banana" pin for the first compliment has gone to 101 more employees. Total for the year now is 925.

The latest recipients are:

Ann Aino, Carmen Albin, Leonard Anguelles, Sharon Boer, Robert Bohna, Mike Brink, Tim Bryant, Mark Buell, Carol Burgess, Dave Buterfield, Peggy Carlson, Henry Carr, Linda Clarke, Richard Collins, Pete Cristiano.

Michèle D'Antoni, Holly Detjen, Carol Dilling, Carol Domingo, Joanne Duran, Lynne Ericsson, Craig Fields, Nancy Flora, Eldon Forbes.

Lyn Sabel, Bill Gerrard, Donald Gilday, Pauli Giordano, Morgan Godare, Steve Gollighe, Caroline Goodson, Lucie Grable.

(Continued on back page)

Sixteenth scholarship award to be announced by May —applications now available

The company's scholarship program will come full circle next year as four more children of employees are selected to receive the \$1,000 awards.

With those four recipients, 16 will be receiving the financial aid during the 1978-79 school year.

High school seniors and college undergraduates are eligible to apply. Winners will be announced by May 1.

The scholarships have a potential value of \$1,000 each over a four-year period, awarded at a maximum rate of \$250 per year as long as the student qualifies.

Winners will be selected by a committee of three—two company representatives and an educator from outside the company.

Final selection will be based on the application, academic record, admission test scores, extra-curricular activities, recommendations, ability and an interview by the committee.

All application material must be filed by March 1. Those planning to apply should register to take SAT or ACT examinations in December or January in order to have the results available by that date. (Continued on back page)

You said you like 'Top Banana in the West'

The "Top Banana in the West" advertising program received top scores from employees.

Almost 800 employees responded to the questionnaire postcard inserted in this publication.

Norman G. Edwards —director of charters

Norman G. Edwards has joined the company as director of charters.

He had been with United Airlines for more than 10 years, most recently as charter marketing manager.



Edwards

Edwards started with United as employment representative in Los Angeles and later was personnel representative, cost management staff assistant and southwest service measurement coordinator there.

He moved to Chicago as charter planning staff analyst in 1973.

Edwards, 36, received a bachelor of science degree in marketing at San Diego State University in 1967 and later studied industrial relations at U.C.L.A. He served in the U.S. Air Force in 1956-62.

Following are results of that poll, summarized by Jan Soderstrom, advertising and sales promotion director.

- Almost 98 per cent had seen advertising carrying the theme. Outdoor advertising was seen most often, followed by newspapers. TV commercials were recalled by more than 90 per cent in areas where they were aired.

- More than 80 per cent rated the theme as "excellent" or "good". Employees who had seen it on TV were most likely to give it an "excellent" rating.

- Pilots and management rated the theme the highest, although a clear majority of all employee groups gave it positive ratings.

- More than half felt that the theme was better than other airline advertising. Employees in areas where it was used the least expressed the lowest evaluation.

- Pilots, again, were most likely to rate it as better than other airline advertising, but a majority of all employee groups said it was as good as or better than competitors' themes.

- More than two-thirds felt that our customers rate the theme "excellent" or "good".



All employees now have the new, comprehensive group insurance and pension benefits handbook. The easy-to-understand manual was published by the personnel department in seven editions—one for each employee group. Shown preparing some of the books for distribution are Mary-Jane Rockwood (right), pensions and group insurance manager, and Annel Spencer, pensions and group insurance representative.

Inside sales representative program underway in Northern California—personalized travel agent phone service

Ten San Francisco telephone sales agents have volunteered for Northern California regional marketing's new "inside" sales representative program.

Under the program—patterned after the one in Southern California—each agent becomes the "personal" telephone sales representative to 10 San Francisco Bay Area travel agencies.

The ten agents are Margie Alderman, Johnnie Dew, Jim Jones, Marsha Matoza-McGallian, Ann Opperman,

Roger Schryer, Marcia Thompson, Susan Van Brunt, Candy White and Mary Whittaker.

At least once a year, the agents visit each agency. The agent is in contact at telephone sales for the agency and telephones the agency at least once a week to advise it of new schedules, fares, destinations, tours or brochures, to check if supplies are needed, or to sell the agency on putting a group together.

A similar program was begun two years ago in Southern California where it has had "super reaction from agencies," according to Jerry Griffith, northern California regional marketing manager and former Southern California manager.

TRAVEL BARGAINS

Caesar Hotels is offering "13 new ways to Winterize" through April. Europe destinations, and Santo Domingo. Employees, spouses, dependents. Retirees/spouses and parents on some. Also have new brochure of "parents eligible" tours. All specify departure dates and include air fare except "Leave Any Day Mini-Vacations." Write: Incentive Dept., 7730 Forsyth Blvd., St. Louis, Mo. 63106.

North American Airlines Ski Federation has planned four airline ski weeks: Park City, Utah, 1/8-13; Cooper Mtn., Colo., 2/5-10; Waterville Valley, N.H., 3/5-10; Lake Tahoe, Calif., 4/2-7. Request further information from the resort association at the listed areas.

Cabo San Lucas inaugural



The city ticket office at our new Mexico destination, Cabo San Lucas, is in the Cabo Baja Hotel overlooking the Sea of Cortez. Our four employees there, who also work the four weekly flights at nearby San Jose del Cabo Airport, are: (from left) Rosendo Felix, chief agent; Juan Antonio Llanos, customer service agent; and Jaime Antonio Perez and Raul Carballo, porters.



The governor of Baja California Sur (second from left), Lic. Angel Cesar Mendoza Aramburo, received a specially-mounted piece of rare Utah sandstone as Hughes Airwest's corporate gift from Ruzell V. Stephenson, president. The presentation was during a civic reception at Cabo San Lucas honoring our inaugural flight Oct. 30. Observing are Raul Fernandez (left), our Mexico staff vice president and general manager, and Prof. Leon Cota Collins, Cabo San Lucas municipal delegate. Also attending were 27 news media representatives from the U.S.

Baja's scenic 20-mile Gold Coast

Cabo San Lucas to San Jose del Cabo

Some historical dates . . .

1637—Cabo San Lucas discovered by one of Hernan Cortez' pilots and used as a watering outpost for Spanish galleons traveling from the Philippines.

1705—Padre Eusebio Kino charted the region as a peninsula after walking its length. His map was rejected in Europe (but they sent him a new pair of sandals for his trouble).

1730—Mission San Jose established by Padre Nicholas Tamaral as the most southerly of Baja's 36 missions. Tamaral was murdered by Indians in 1734 during an uprising. The mission was moved in 1753, destroyed by floods 40 years later and rebuilt.

1847-48—Mission occupied during Mexican War by U.S. Marines who were almost annihilated by Mexican troops before reinforcements arrived. During the siege, Mexicans occupied the mission church while the Marines converted the missionaries' house into a fortress. Both buildings were demolished.

1940—Present church built on former mission site. Color mural above entrance depicts the 1734 rebellion when Tamaral and all other missionaries south of La Paz were wiped out by hostile Indians.

Tropical trivia . . .

- Baja California did not exist 20 million years ago. It is believed to have been attached to mainland Mexico with its tip between Puerto Vallarta and Acapulco. Convulsions in the earth's crust caused it to break off and slide 300 miles west and north to form the Sea of Cortez.

- Today Baja and the state of California are creeping

northwest toward the Bering Sea at almost one inch a year.

- The peninsula, the world's longest, stretches 800 miles. (Italy is the runner-up and 100 miles shorter.)
- Baja contains 52,300 square miles. Its maximum width is 130 miles, the narrowest is 25 miles. More than 2,000 miles of beaches extend along its periphery.

- Baja's visible tip is at the end of a jagged ridge of granite cliffs extending a mile into the sea. (The southernmost point is actually under water several miles beyond that.) A great sea arch stands at the end of the cliffs and marks the point where the swirling currents of the Gulf and Pacific meet. Other smaller arches nearby give the region its nickname, Los Arcos ("The Arches"). Beyond the great arch, two craggy pinnacles, known as Los Frailes ("The Friars"), rise from the ocean—the tallest to nearly 300 feet.



Looking towards land's end from a Cabo San Lucas hotel

- Close to shore near Los Arcos, an old wreck lies in about 50 feet of water as grim testament to the deceptive currents and treacherous undersea rock formations.

Cabo composite . . .

- The scenic Gold Coast of Baja extends about 20 miles between San Jose del Cabo, where the airport is, and Cabo San Lucas, where the resort hotels are.

- The area is famous for its year-round deep sea fishing; many consider it the sports fishing capital of the world. Largest recorded catch is a 1,250-pound black marlin.

- Climate is balmy and sunny 12 months a year.
- Average annual rainfall is less than an inch, usually falling between August and October.

- Average temperature spans the mid-seventies.
- Located about 1,000 miles from the California border in the Mexican state of Baja California Sur; 150 miles from the state's capital city of La Paz.

- The Gold Coast area claims a population of about 10,000.

- Named after Jose de Villapiente, benefactor of Spanish colonization; del Cabo was added to distinguish it from Comodoro, which was also San Jose. Literally, Cabo San Lucas means "Cape St. Luke" and San Jose del Cabo means "St. Joseph of the Cape".

- Frequently visited by many U.S. celebrities, including the Crosby and Hearst families.

- The new jet airport at San Jose del Cabo opened in July with a 7,200-foot runway, the longest air strip south of La Paz. A temporary terminal is scheduled to be replaced in 1978 with a modern facility.

Called imported Moskow beer and red and white wine personal bottles of mixer California wine have been introduced on all feet. However, normally available only in bottles in the U.S. has been canned especially for our flights. The wine packaged with a glass conveniently packed with a red, offered for \$1.00. Money-maker (no pun intended), San Francisco-based flight attendant and training instructor.

Ski Club plans

The Ski Club is planning the upcoming season according to Bob Showalter, Seattle station agent and president of the group. They are at:

- Mission Ridge, Dec. 12-15;
- Heavenly Valley, Dec., January (dates to be set);
- Badgastien, Austria, Feb. 26-March 5 (limited to 35);
- Bogus Basin, March 13-16, and
- Bachelor Butte, April (dates to be set).

Interested employees should contact Showalter or Rick Steele, chief station agent, Seattle.

Martinez and Layvone Tamm, flight attendants, Steve Holmes, flight attendants, and Steve Holmes, flight attendants, are with Showalter, director sales manager.

Seattle

Mike Hallock and Genevieve Young-Soma, flight attendants; Bill Kennedy, captain; Paul Sowa, station agent.

San Francisco & San Mateo

Darry Ann, hotel agent; Jeff Allen, flight attendant; Larice Laska, Margaret Nazareno, Jennifer, Larice Laska, Margaret Nazareno, Diane Fuchs, Judy Kelly and Greg Brown, sales and management. New Green Springs, telephone sales agent.

Los Angeles

Maggie Deason and Diane Hagar, telephone sales agents; John Galtman, station agent; Tom Stang, chief station agent.

Orange County

Jesse Lee, chief station agent; Mike Lee and Marvin Rountree, station agents.

Phoenix

David Rutherford, tea consultant; Jan

Las Vegas

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